

Interreg Europe Good Practices on and Future of Impact Investing

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1. Clann Credo



- Clann Credo is an Irish based charity which provides social finance to the community and voluntary sector
- Established in 1996
- Initial investment from Irish based religous charities providing investment of €10 million
- 2007 following paper to the Irish government the Social Finance Foundation was established
- This provided Clann Credo with available funds of €98 million over a 12 year period
- Clann Credo is the largest social finance provider in Ireland

2. Regional Context

- Clann Credo is a national organisation
- The West/North West
- Pop. of the region 828,697 (Ireland 4.995 m)
- 37.1% landmass v 16.5% population
- Educational attainment
- No formal/primary/secondary 60.8%
- National Average 83%
- Number employed 333,919/59.3%
- One urban area over 30,000 Galway City
- Average Regional Salary €39,060
- Average National Salary €49,296





Our Ambition



Vibrant local communities in Ireland turning their own visions into realities





"Graduation" at the North Wall Community
Development Project Creche

Where every community is aware of the possibilities that Social Finance offers







- Repayable Loan Finance
- Socially Minded Investors
- Social Outcome AND Repayment Capacity

5



€150 Million invested in 2,100 projects

FOUNDED 1996 **ADDICTION &** COUNSELLING THE. RECREATION & CULTURE COMMUNITY **FACILITIES** 冊 **ENTERPRISE** Ġ SOCIAL HOUSING DISABILITY SPORTS © 2016 CLANN CREDO



Sectors Accessing Finance "not for profit"



- Community Facilities –
 Community Centres, Childcare,
 Family Resource, Social Housing
- Sports Clubs Football Clubs, Athletics, GAA
- Health and Eldercare Services
- Youth Clubs, Scouts Groups
- Addiction / Rehabilitation Facilities
- Counselling Facilities
- Disability Services
- Arts / Heritage Groups
- Environmental- Recycling





Dedicated Loan Funds

€50m COMMUNITY IMPACT+ LOAN FUND

Term Loans

Bridging Loans

€10,000 to €500,000

No personal guarantees

No penalties for early repayment

€10M COMMUNITY SPORTS LOAN FUND

€10m COMMUNITY
CLIMATE ACTION
LOAN FUND

€25m COMMUNITY EADER LOAN FUND



Clann Credo Loan Finance



Bridging Finance

Secured Grants

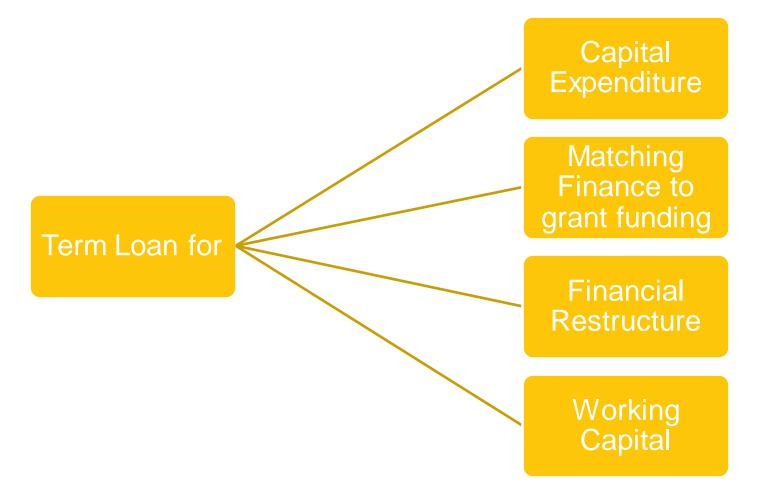
to Future Commitments

Interest paid monthly with lump sums paid as the Grant or Commitment is received



Clann Credo Loan Finance





Interest and **Capital** repayments monthly but can be structured to match the income streams of the group







Employment and Innovation Scheme

- EASI Employment and Innovation Scheme European Investment Fund EIF
- Guarantee or counter guarantee available to micro finance and social enterprises
- Social Finance Foundation in Ireland has agreement with EASI
- Applies to loans up to €500,000
- 10 years or 31 December 2032
- Unsecured
- 60% Guarantee of loan loss
- The balance between Clann Credo and the Social Finance Foundation
- Allows us to consider higher risk proposals





- Measurement of Impact Growth of the loan book. From 2018 to 2020 increase of €10m.
- 17 Sustainable Development Goals which sustainable development goals are impacted
- Social Dividends Analysis

Social Dividend	No. / Details
No. of Residents	30
No. of Jobs	58 (full and part time)
General Comments	 Largest single employer in the area It has had a positive impact on the community Allows people to stay in their communities Opportunity for people to return to the place of their birth to live out their final years

Social Audits





- Focus on the community and voluntary sector only.
- Private sector investment more challenging
- Some sectors have proved more challenging eg Enterprise Space in rural remote areas, however with the growth of remote working this is changing.

Future Plans

- To continue to address the finance needs of the sector
- To create and develop new finance models to meet changing needs



Thank you!

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