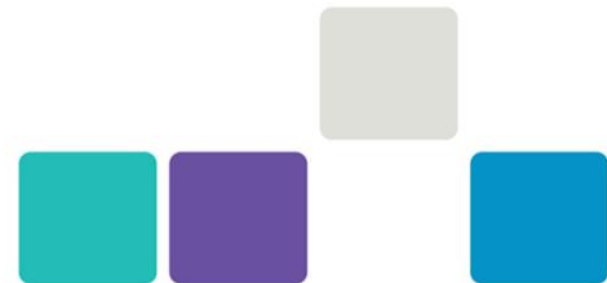


Publication on Good Practices ATM for SMEs Project

Cagliari, 12/07/2017

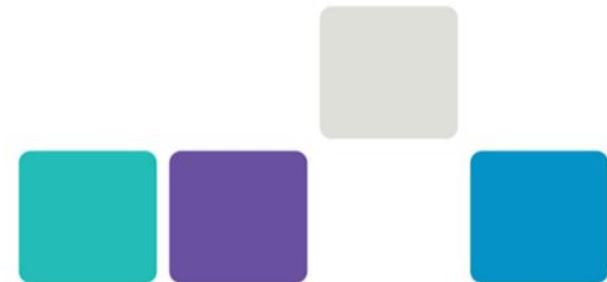


Main objective

Support the transferring and implementation of innovative practices

-> Selecting and presenting **15 Good Practices collected in the framework of the project**

-> Integrate them with Good Practices gathered from EMN members to **enlarge the exchange and present additional innovative practices** to partners



Selection process

- **90 Good Practices shared by partners** and uploaded on the ATM exchange platform (10 GPs per partner)



- **Pre-selection of about 30 GPs** to be further developed and integrated to provide more comprehensive information



- **Final selection of about 15 GPs** by a Working Group composed by project partners and experts. To be complemented with EMN GPs.



Selection criteria

- **All partners are represented** by the selection of the Good Practices (1/2 GP per partner) in order to ensure a proper representation of the geographical scope of the project (8 countries)
- Good Practices **address a wide spectrum of target groups**
 - > women, young people/students, immigrants, Roma people & ethnic minorities, people with disability, unemployed & people on welfare, people from rural areas/farmers.
 - > micro enterprises, SMEs, start-ups and social enterprises.
- Good Practices are **balanced among the 3 main common topic identified**



Selection criteria - Main topics

1) Technological innovation adopted in the delivery of microfinance: e-learning platforms, IT systems, etc.

GPs tackling/supporting:

- >the sustainability and efficiency of local microfinance programs
- >involvement of priority groups



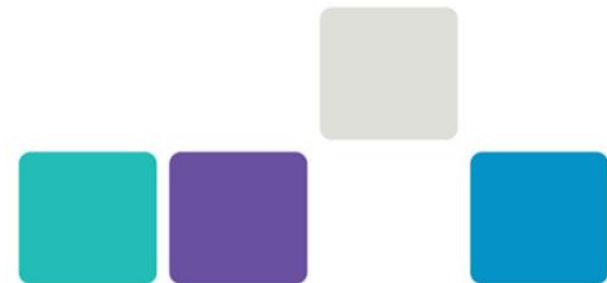
Selection criteria - Main topics

2) Methodologies adopted in the delivery of microloans (up to EUR 25,000) : client assessment, risk management, product design, integration of NFS etc.

GPs tackling/supporting:

->social outreach of microfinance and mitigating the negative effects of financial exclusion

->involvement of priority groups



Selection criteria - Main topics

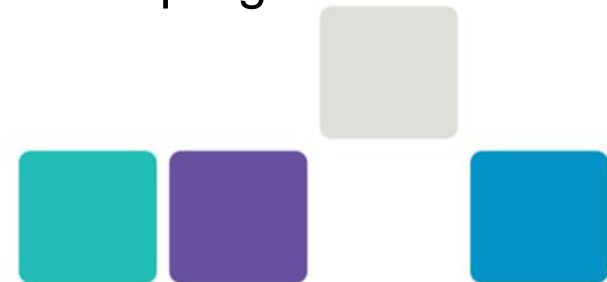
3) Establishment of successful partnerships in the delivery of microloans: guarantee/loan funds, public/private partnership, etc.

GPs tackling/supporting:

->promotion of local microfinance funds and entrepreneurship initiatives

->use of microfinance as a local employment tool

->the sustainability and efficiency of local microfinance programs



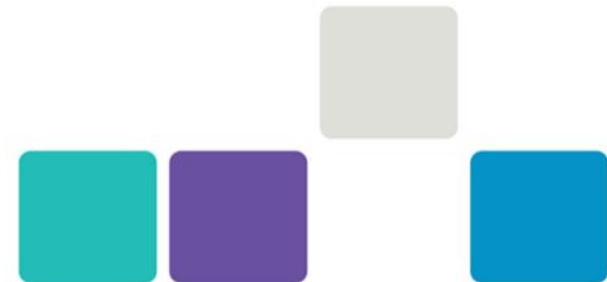
Section criteria – inputs from partners

Any comment/suggestions on:

-> selection criteria?

-> topics selected?

-> additional topics to be covered in the publication?



What's next?

Contents of the publication will be finalised by the end of 2017.
Dissemination will start as from the end of 1st trimester 2018.



GPs are selected

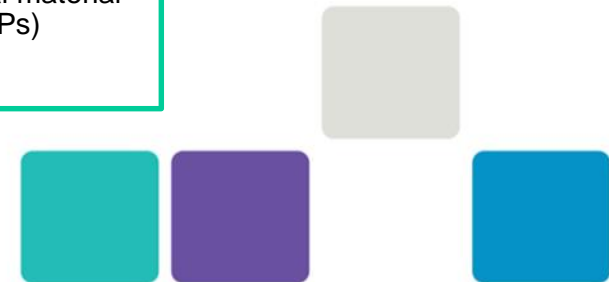
Final selection of the 15 GP integrating feedback by WG

EMN contacts partners

EMN contacts project partner to further integrate/develop their GPs:
-> email exchange
-> skype calls

Contents are finalised

Contents are finalized: GPs are fine-tuned and integrated with additional material (EMN GPs)





thanks!

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