

# Launch and consultation overview

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#### Aim

Following on from the 2040 Vision consultation during summer 2015, we will use the 2040 Transport Strategy consultation as an opportunity to engage more proactively with residents, businesses and other stakeholders on Greater Manchester's transport aspirations and priorities – securing greater buy-in to our long-term approach to transport policy and investment, and raising the profile and reputation of TfGM as a result.



## Objectives – consultation

- To ensure that the public and key stakeholders understand the strategy development and delivery process; understand its core messages and key interventions; and are given the opportunity to respond and input in a meaningful way.
- To gauge support for the Strategy's core policies and proposals, so as to ensure that a final strategy is pursued that best reflects stakeholder and community priorities.
- To encourage feedback on more detailed transport interventions, with the expectation that this will lead to higher levels of response from the public and stakeholders than were elicited by the higher-level Vision document.
- To inform GMCA in its consideration of the final strategy later in 2016.



## Objectives – communications

- Defined key messaging to be agreed before activity commences and used throughout all supporting communications materials.
- Proactive outreach and engagement through as wide a range of tactics and communication channels as possible and targeting all priority audience groups
- Appropriate, flexible response mechanisms which make it as easy as possible for people to respond in a meaningful way.
- Direct engagement supported by the project team (for example with diversity groups, young people and SMEs).



#### Target audiences

Priority audience groups for the communications activity were defined as follows:

- GM residents
- GM businesses
- GM political fora
- GM districts
- Transport operators
- Neighbouring authorities
- National agencies
- TfGM colleagues



# Timings – key dates

- 12 week consultation statutory requirements
- Launched early July 2016
- Closed mid-September 2016
- Report on feedback submitted October 2016 (included conclusions on feedback and areas to take forward in final version)
- Final strategy published February 2017



## Methodology and key activity

- Questions/response mechanisms
- Digital approach
- Supporting materials
- Media relations
- Stakeholder event/engagement
- Public engagement
- Social media
- Internal communications



# Questions/response mechanisms

#### Flexible:

- Web form
- Email (2040@tfgm.com)
- Hard copy to Strategy Team
- Freepost address (caters for non-digital audience)

#### Appropriate:

• A 'headline' question to open to capture the majority of respondents

#### Adaptable:

 Further supporting questions to allow for more detailed feedback from stakeholders, along with a 'rating' approach for a high-level snapshot of the level of agreement with the key points being shared through the Strategy



## Digital approach

Overall aim to drive people to www.tfgm.com/2040 - the online portal where the background information, documents and response form sat.

User journey considered in development of the online portal, to provide:

- Engaging and easy-to-digest content
- A clear call to action and survey link
- Access to further information/background as required



# Digital approach

Supporting animation developed to help distil the technical strategy document and bring it to life for a public audience.





# Supporting materials

Main suite of consultation materials covered:

- Full draft strategy
- Exec summary
- Accessible versions BSL, audio and easy read
- Website
- Animation
- 4-page leaflet



#### Media relations

- Briefings/interviews at launch event
- Press release distribution and follow-up (launch and reminder)
- Offer of exclusive content/access to key trade media e.g. LTT,
  Transport Times
- Supported by GMCA spokesperson



# Media launch



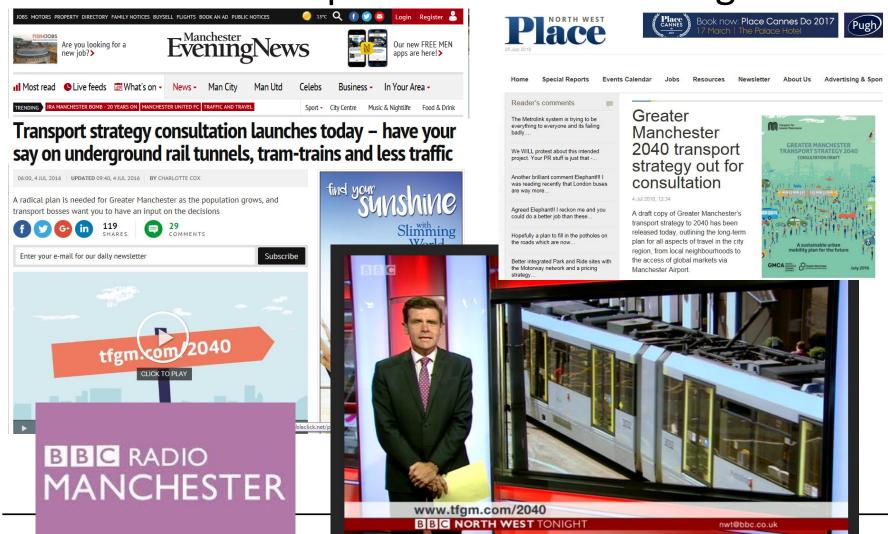








Generated lots of positive media coverage





# Great levels of early engagement

292

responses in the first 24hrs of the consultation!



## Stakeholder activity

- Launch event
- Mailer
- Email campaign, including reminders
- Face-to-face meetings with key stakeholders: business, PT operators etc.
- Briefings
- Inclusion of info in TfGM s/h newsletters
- Direct engagement with Travel Choices business database



#### Public awareness campaign

- Marketing/advertising campaign across traditional and digital channels
  - Targeted GM-wide audience across all 10 districts
  - Aimed to reach users of different transport modes and age groups (including people that work in GM and people that are visiting GM for leisure/shopping)
  - Focus on most populous regional hub towns
- Leaflet distribution circa 58k to GM outlets via existing TfGM mechanism
- Messaging on TfGM owned assets (bus stops/stations, rail stations, Metrolink stops, tram coving, Metrolink WIFI portal etc)
- Distribution of full report and exec summary to public buildings Travelshops, town halls and libraries



#### Social media

- Messaging pushed out via TfGM Twitter, Facebook and LinkedIn
- Filmed interviews with key spokespeople to share as appropriate
- Targeted paid-for activity to boost reach
  - Linked to media plan
- 'Toolkit' shared with GM MPs and partner organisations to support on their social media channels



#### Internal communications

- Messaging pushed out via regular channels including intranet, eBulletin and Core Brief
- Dedicated Staff Information Seminar



## Final response rate

- 1,689 public
- 84 stakeholder
- 72% of respondents 'agreed' or 'strongly agreed' that the strategy helped to achieve long-term, sustainable economic growth for all



## Key learnings/best practice

#### To do again:

- Senior buy-in to approach and implementation
- Defining the objectives early on (consultation and comms) and linked to that the target audience(s)
- Creating materials appropriate for the target audience/channels (type, look/feel, content etc)
- Availability of key spokespeople
- Staggering the launch activity (media followed by stakeholder)

#### To improve further:

- Production of rich media content keeping it simple and effective
- Opportunity to use support of partner organisations more
- More effective and joined-up tracking/monitoring (website, owned vs paid etc)