



Workshop

Innovation Public Procurements: The role of Public Administration as innovation customers

Innovation Public Procurements from a Public Administration perspective

Roberto Penna

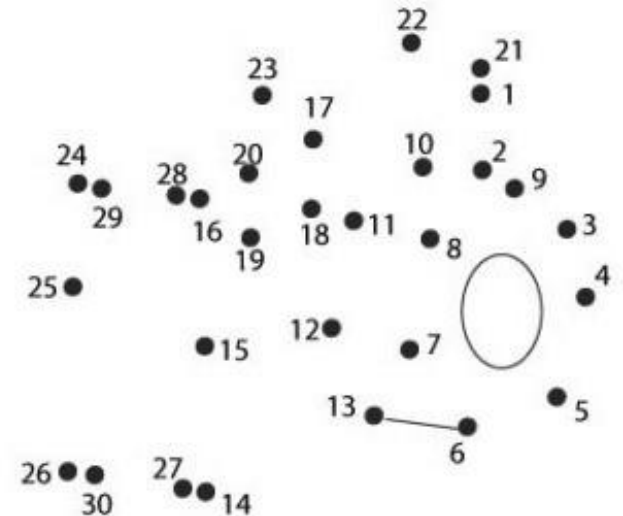
Azienda Ospedaliero Universitaria Ospedali Riuniti
Umberto I, G.M. Lancisi , G. Salesi Ancona

Ancona March, 29th 2018



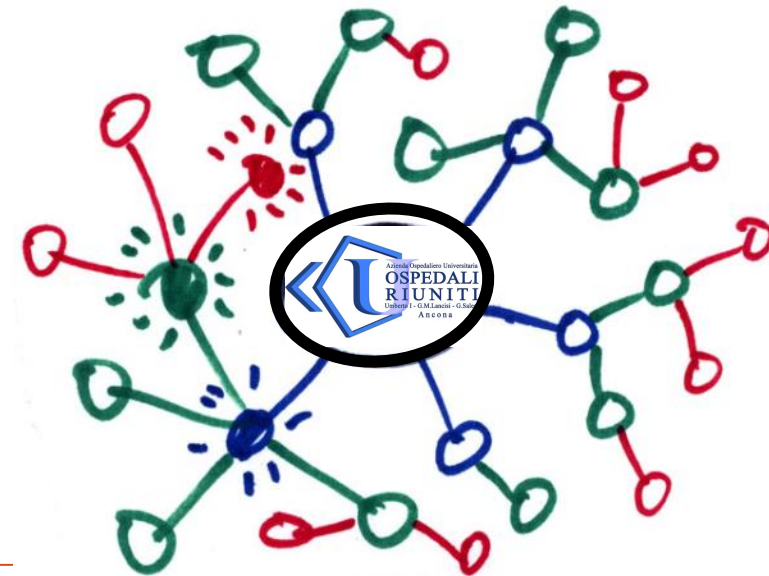
Slides path

- 1 Ancona University Hospital (PA)
- 2 Public procurements, today
- 3 Experiences in procurements of innovative solutions
- 4 Considerations/Thoughts



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Ancona University Hospital a view



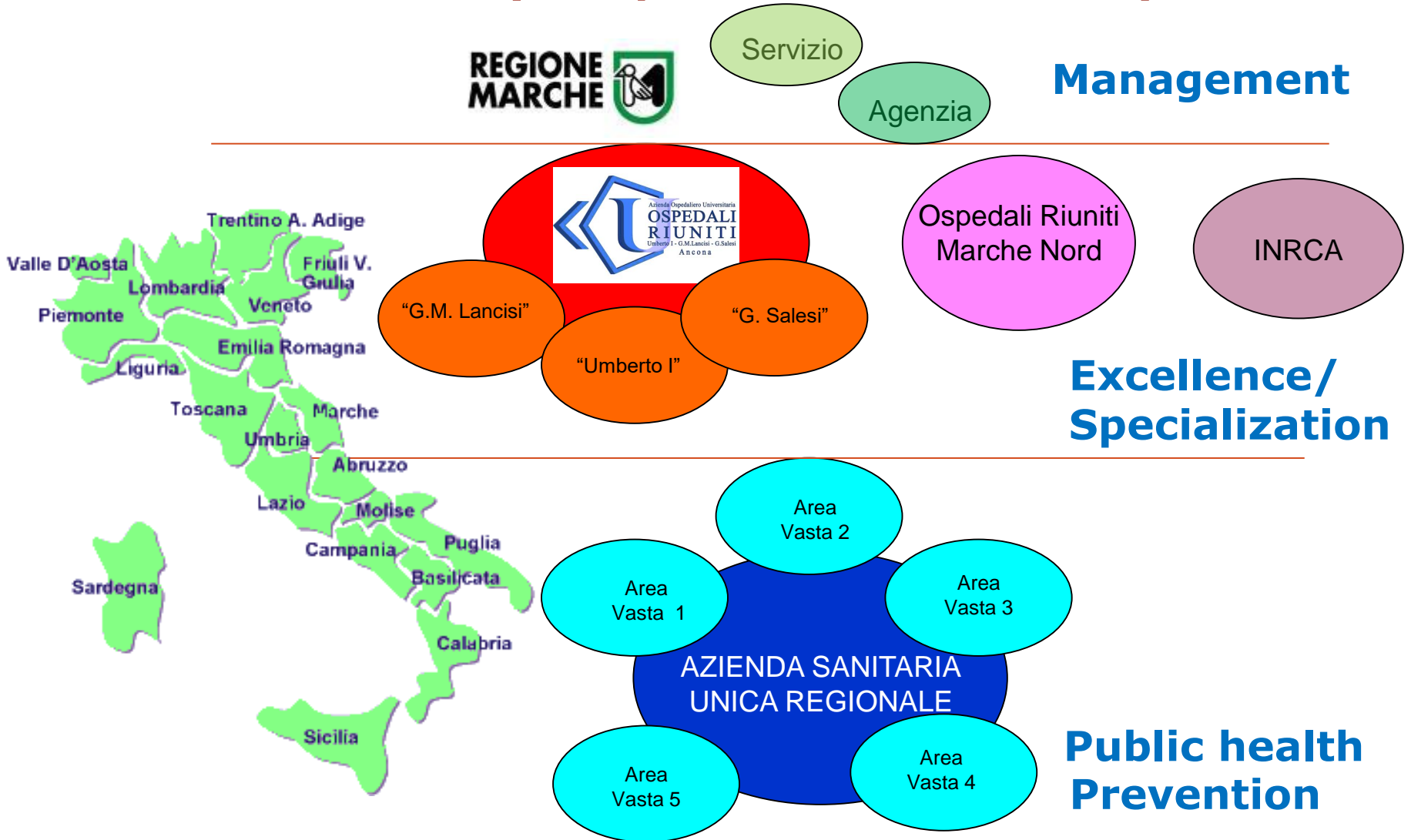
Ancona University Hospital in figures

At 31.12.2016		No.
Discharges		46,056
Emergency accesses		84,731
Ambulatory activities		4,994,123
Personnel	Total	3,532
	of which physicians	692
	of which healthcare workers	2,034
Cost of production (in euro)		381,444,543

Ancona University Hospital and healthcare system



Ancona University Hospital and healthcare system



Public Procurements in the University Hospital

Ancona University Hospital has a smart, high specialised public procurements structure

The structure is a reference point for the whole Region

Public Procurements in figures

Follows some figures of activities realised by procurement structure last year:

Year 2017	No.
Total CIG (procedures)	3,825
Value of above procedures	81,648,646
Number of procedures > 40.000 euro	39

Nowadays, most of procurements procedures are carried out through innovative tools (e-procurements, ...)

All procedures are realised through the description of technical requirements of products and services

Experiences in procurements of innovative solutions

- ① **MAGIC** Mobile Assistance for Groups & Individuals within the Community – Stroke Rehabilitation – **PCP project** code 687228
- ② **SINC** System Improvement for Neonatal Care ID10453
- ③ **T.R.E.E.** Tailored Rehabilitation for the Engagement and Empowerment of chronically disabled people ID10458
- ④ **PrinT-Age** Integrated approach to promoting health of the elderly and fragile people
- ⑤ **Lab@AOR** and **APOTECAunit**

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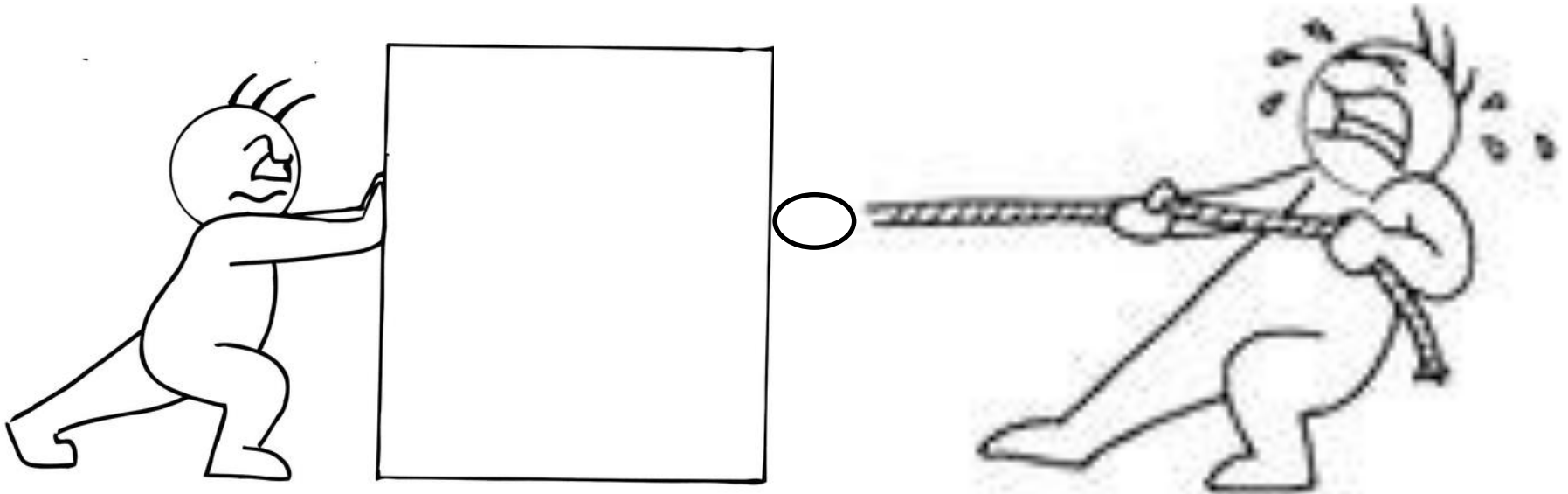
Origin

Horizon
2020 PHC-
27-2015

POR
MARCHE
FESR
2014.2020

Loccioni
humancare

Considerations/Thoughts



Approach in public procurements is changing but it is still hard ... the procurement of innovative solutions

Considerations/Thoughts

PA is looking forward to introduce innovations



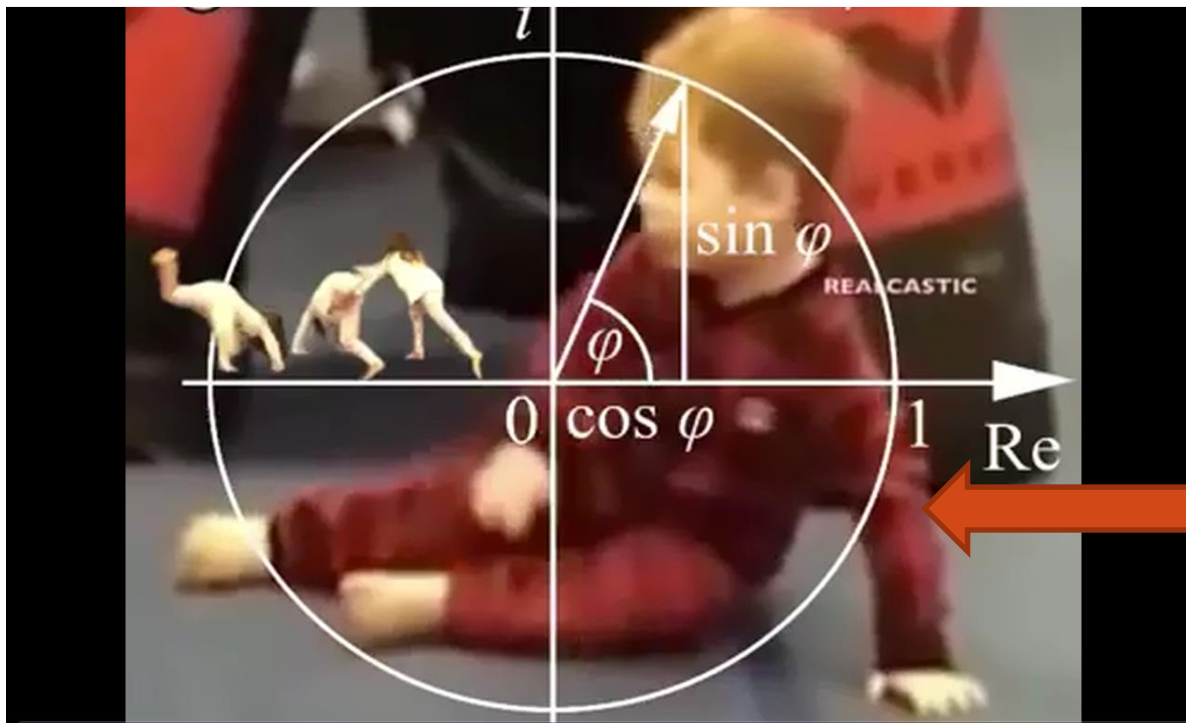
Considerations/Thoughts

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Successful examples/best practises are essentials



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PA is aware: it needs competencies

Considerations/Thoughts



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Successful examples/best practises are essentials

PA is aware: it needs competencies

What are the needs able to avoid negative experiences?

Considerations/Thoughts

Public Administrations needs:

- Looking inside*
- To develop tailored competencies:**
 - in project management
 - about social business, crowd sourcing, private and public partnerships, fund raising, ...
 - To encourage (and facilitate the management process of):**
 - projects
 - applied research
- Looking outside*
- Events and/or opportunities involving multi-disciplinar professionals of both private and public sector where could be possible:**
 - a sort of “ideas contagious”
 - exchange best practices

Considerations/Thoughts

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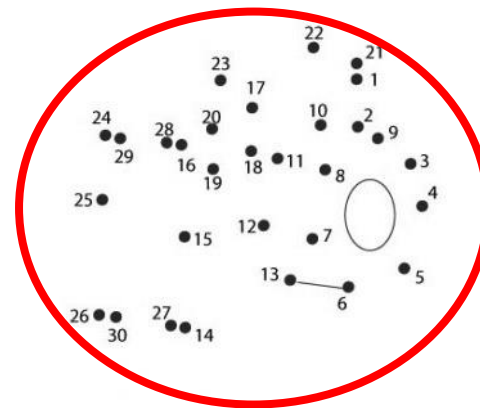
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Looking inside

Looking outside

THANKS FOR YOUR ATTENTION ...

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THANKS FOR YOUR ATTENTION ...

and enjoy Easter!

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