

»Innovative Business Models in Circular Economy«

RECOSI

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03/07/2018



RECOSI

Leaders in Social Industry



Who are we?

- Established early in 2014; combined more than 80 years of experiences in reuse industry;
- 1st Phase – “Birth of RECOSI” – Establishment of ICT Reuse Center in Ireland -refurbishment and resale of high quality ICT equipment at affordable costs to: Schools, NGOs (via strategic partner Techsoup Global), B2B, and B2C (all other customers who wants to save money when buying ICT).
- 2nd Phase - growth via social franchise (partner in Yuma Arizona 2015, RECOSI Slovenia in 2016)
- VISION: Become a leading social franchise in EUROPE in the reuse of ICT and employ people with disabilities.
- LONG TERM VISION: Become a leading social franchise in over 20 regions worldwide.



Social, Economic & Environmental Value

- RECOSI directly created **35 jobs** in Ireland and Slovenia, **1/3 of them are jobs for people with disabilities**,
- RECOSI indirectly created **200 jobs**, **1/3 of them are jobs for people with disabilities**,
- **150k** items was reused, resold and donated during that period,
- **1,2 mio EUR** revenue in 2017 (Ireland & Slovenia),
- Looking to expand and grow our social value across Europe.



RECOSI Solution

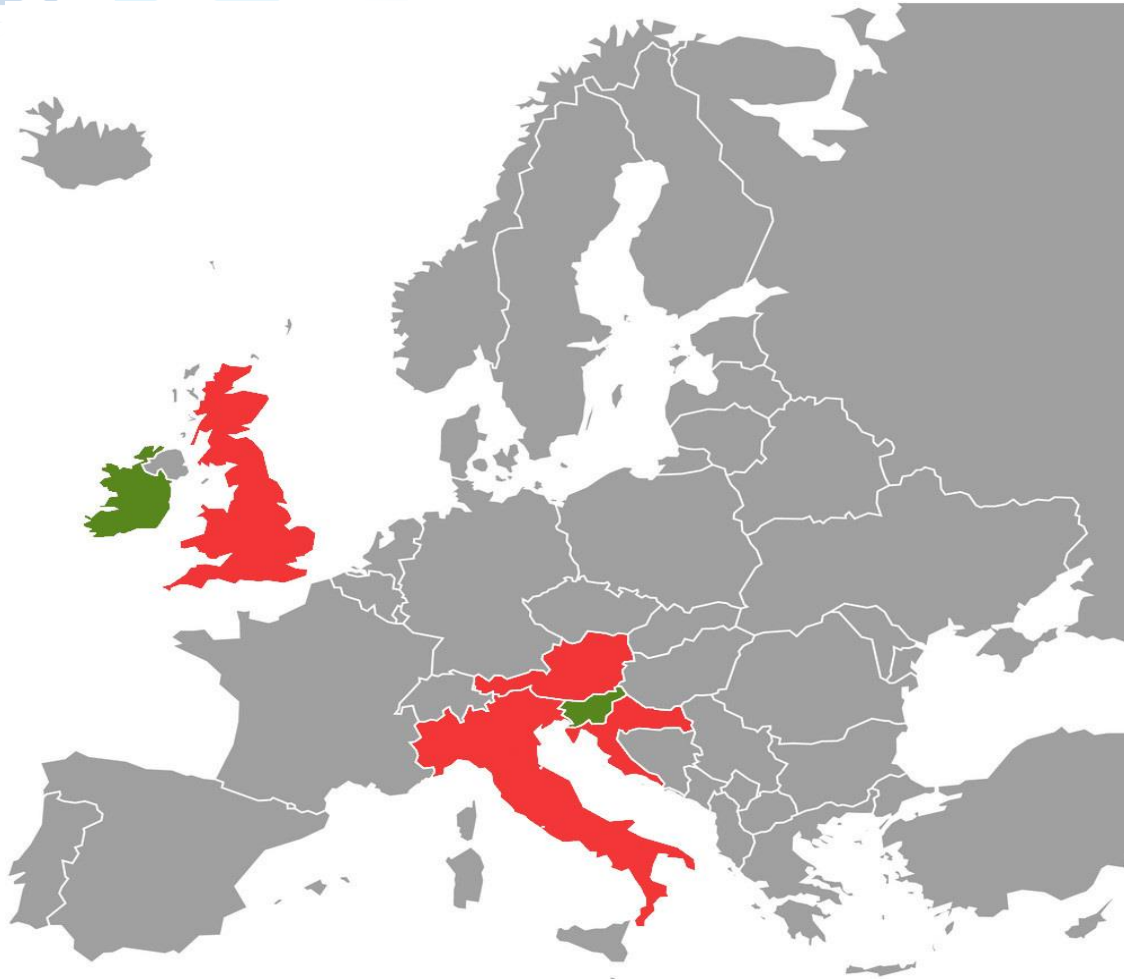
- Development of professional ICT reuse centres across Europe which operates together under:
 - 1.) One system standard processes and procedures, PAS 141 standard, ARW system.
 - 2.) **Recognisable brand** and offer a **high quality refurbished ICT** to its customers.



By now RECOSI established 3 reuse centres:

- **1x Ireland,**
- **1x SLO** and
- **1x USA.**

Geographical presence



RECOSI Business model

- Consultancy services for establishment of franchisee
- Sale of the equipment via **our own distribution channels**
- Sale of the equipment via **Techsoup partners** (SLO, ITA, Balkans, UK)
- **Customer awareness** developed through social media, events variety of events NGO, school, open days, trade shows, etc.
- Strong relationship with local municipalities (**Slovenska Bistrica, Kildare Co. Council**)
- Strong network **support from RECOSI**

www.recositech.com

O podjetju | Microsoft Registered Refurbisher



059 045 092 | [Prijava](#) | [Registracija](#) | [Zgodovina naročil](#) | [Seznam želja \(0\)](#)

Iskanje izdelkov ...



VRHUNSKA
OBNOVLJENA
RAČUNALNIŠKA
OPREMA

0 izdelek(ov) - 0.00€



TRGOVINA

POSEBNA PONUDBA


NEPROFITNE ORGANIZACIJE IN ŠOLE

NAŠI PARTNERJI

NOVICE

VELIKA POLETNA RAZPRODAJA!



 Nameščena je licencirana programska oprema s tovarniško nastavitvijo.

obnovljeni
RAČUNALNIKI



obnovljeni
PRENOSNIKI



obnovljeni
MONITORJI



obnovljene
TABLICE



obnovljeni
**PAMETNI
TELEFONI**



Some of our referneces

**MUSEO
NAZIONALE
DELLA SCIENZA
E DELLA
TECNOLOGIA
LEONARDO
DA VINCI**

A
ANTONIANO
Onlus

**Consorzio
COMUNITÀ
BRIANZA**
Imprese Sociali



OBČINA
SLOVENSKA BISTRICA




PIPISTREL



**OŠ
Jela
Janežiča**

skupina
panvita



Thank you for your attention!



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