



**FORTH  
PORTS**  
SCOTLAND



**Fife Ports**  
**Port of Rosyth**



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## Forth Ports – who we are...

Forth Ports was acquired by Arcus LLP in 2011, previously a PLC Forth Ports now has two major shareholders in Arcus and PSP Investments both of whom have a long term horizon and want to create a climate of investment and growth in the business

Our strategy is to generate demand for our facilities and services and invest our expertise and capital in efficient and lower carbon supply chain solutions for our customers

Our business model is flexible: we can provide infrastructure, invest in facilities and operate a wide range of services from navigational safety to handling, stock control and distribution arrangement

Over 50% of Scotland's GDP in goods goes through the River Forth and the River Tay and we support many key and emerging industries, such as Oil & Gas, Food & Drink, Agriculture, Tourism, Manufacturing and Renewable Energy

## Forth Ports - where we are...

A port operator & statutory authority with 7 ports based between the Forth and Tay Estuaries and 1 port on the Thames Estuary



# Forth Ports – what we do...

## Ports

- Stevedoring operations on behalf of tenants & customers
- Storage, warehousing & Distribution on behalf of tenants & customers
- Port centric warehousing solutions



## Marine

- Statutory authority for the Forth and Tay Estuaries
- Marine services including provision of river pilots and tug boats

## Property & Investment

- Freehold owners of all ports within the group
- Freehold owners of development land within port environs
- Landlords to operating tenants
- Investment & acquisition into businesses which sit naturally with our core business



# Forth Ports – Fife Ports...

## Rosyth

- Marine hub for Queensferry Crossing
- Agri Bulk Products
- Scrap
- North Sea support
- Cruise calls
- Oceaneering are tenants
- Significant development potential

## Kirkcaldy

- Dedicated intake facility for Carr's flour mill
- Significant grant funding received to extend the mill facilities
- Circa 100k tons of wheat per annum imported through Kirkcaldy
- No development potential

## Burntisland

- Scott Pallets manufacturing facility
- Timber vessel discharged approx. every 6 weeks with timber for Scott and other 3<sup>rd</sup> party users
- Bi-Fab manufacturing facility are tenants
- Briggs Marine
- Development potential

## Methil

- Timber vessels call with a frequency of 2 weeks for discharge in the port
- Agri bulk vessels discharged direct to transport for customers
- Development potential

# Forth Ports – Port of Rosyth, Queensferry Crossing...

Forth Ports consolidated, reorganised and invested in the Port of Rosyth to generate the marine hub for FCBC

Through a strong relationship between management teams the complex logistical challenges have been overcome of maintaining an operating port whilst allowing FCBC to build a bridge

Goals have been achieved such as a world recording breaking continuous concrete pour of 17,000m<sup>3</sup> from the Rosyth quayside

FCBC have already started to hand back sections of the port as they work towards their target completion date of May 2017

The positive legacy in the wake of the bridge allows the Port of Rosyth to support Fife industry in growth and expansion as well as creating opportunities for new business to the area



## Forth Ports – Port of Rosyth, Oceaneering...

Oceaneering's flag ship umbilical and cables production facility operates from within the Port of Rosyth

In recent years Oceaneering have invested heavily into the facility building a direct spooling reel for loading vessels.

Through the spooling operation, Oceaneering load umbilicals direct from their manufacturing facility onto a spool and then respool direct to vessel removing the requirement and cost that heavy lift cranes added to the operation

This facility produces umbilicals for use all over the world including a 66km long umbilical which was shipped to Australia for installation



## Forth Ports – Port of Rosyth, the opportunity...



Extensive quayside space with open land directly adjacent

The quayside areas is perfect for general and project cargoes with enough available land for industry to consider developing warehousing, storage, production or fabrication facilities





# Forth Ports – Port of Rosyth, the opportunity...

Large shed space offering opportunity for

- Bulk products storage
- General cargo storage
- Port centric warehousing and distribution
- Secure storage for high value cargoes
- Fabrication facilities with direct access to quayside lay down areas and to vessel
- Manufacturing facilities



# Forth Ports – Port of Rosyth, the opportunity...

The flexibility offered within Forth Ports means that we have customers operating from leased land where they've built their own operating facilities through to one off cargo shipments direct to transport

All customers can benefit from packages designed to suit their exact needs, we offer

- A work force skilled in all aspects of stevedoring
- Established relationships with heavy lift crane providers and heavy haulage companies
- Flexible working hours
- A fleet of handling equipment
- Direct transport links to rail, motorway and the North Sea shipping Lanes

