



## Product Quality and origin in Nouvelle Aquitaine

**CHAMBRE AGRICULTURE DE LA VIENNE (86)** 

**FRANCE** 

### Summary





- 1. Welcome to France !!!
- 2. Responsibilities
- 3. SIQO in France: requirements, process and checking
- 4. Administration: a key role of counselling, support and checking
- 5. The meaning of the quality: some local examples



80 M tourists/year in France 28 M tourists/year in N-A 5 M tourists/year in Vienne



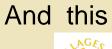


### France: Nouvelle- Aquitaine (Poitou-Charentes): Vienne (86)





What's this??





«Village à Caractère!! »?



I saw:



(The best villages in France)

We have just arrived in this region and ...We must visit a lot of Villages!!! ...I think that they are all,.... VERY INTERESTING!!





### At the restaurant...



### ~Viandes



🕌 Tournedos de Boeuf, sauce au lard fumé	0 €
## Magret de Canard entier IGP, compotée d'oignons au vin rouge	0 €
# Entrecôte (350 g.), compotée d'oignons au vin rouge	0 €



Dorade Royale entière, sauce pesto	17,50 €
Bar entier, sauce vierge	18,50 €
# Steak de Thon, vinaigrette soja-gingembre-yuzu	18,90 €
Gambas sauvages, bisque de crabes verts	20,50 €
Poêlée de Saint-Jacques, sauce aux girolles	21,50 €
Mille-feuille de la Mer (Panaché de poissons grillés), sauce au lard fumé	22,90 €



Crustacés, grosses pièces de poissons ou de viandes à partager Homard, Langouste, Turbot, Côte de Bœuf,

**SUR COMMANDE** 

pour une prochaine fois !...

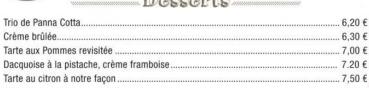


4.20 €

. 6.10 €

6.50 € 3





Moelleux au Chocolat, glace à la vanille (10 min. d'attente) Café ou Thé Gourmand Glaces 2 boules. Coupe de glaces (Café ou Chocolat Liégeois, Colonel, Dame Blanche)













Administrations « participate in» the fact that all tourists and all the population have a diversity of



Health, Safety, wellbeing of animal; **Authenticity** products; economical

survival of SME



Direction générale de la Concurrence, de la Consommation et de la Répression des Fraudes



### - What is a SIQO? Why create a SIQO?



### ✓ An official guarantee for consumers :

- Origin (AOC et AOP; IGP
- Quality (Label rouge)
- Traditional recipe (STG)
- Environmental respect (Agriculture biologique)





- ✓ Strict conditions on the production validated by public institutions
- ✓ Regular checks carried out by an independent organism
- ✓ A volunteer and collaborative effort from producers



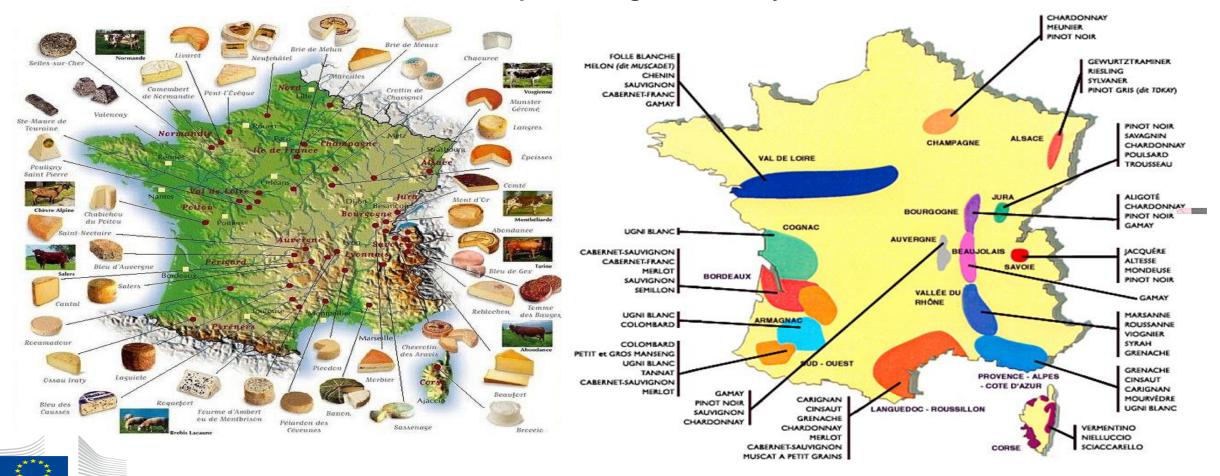




### - An historical diversity of productions to enhance in a global market

> In France, there are more than 1,000 products guarantied by SIQO

européenne





### - Nouvelle-Aquitaine: « the first region for SIQO in Europe »

#### 218 SIQO:

- √ 57 Indications Géographiques Protégées (IGP),
- √ 72 Labels Rouges,
- √ 83 Appellations d'Origines Protégées (AOP)
- √ 5 Appellations d'origines réglementées et indications géographiques
- ✓ 1 Spécialité Traditionnelle Garantie (STG).





03/01/2020



### - Nouvelle-Aquitaine: « the first region for SIQO in Europe »

### + Local Charts



Signé Poitou-Charentes



Fermier Signé Poitou-Charentes



Marque Poitou



Bienvenue à la ferme



Agrilocal





### - Other signs to promote quality standards:











### Why?

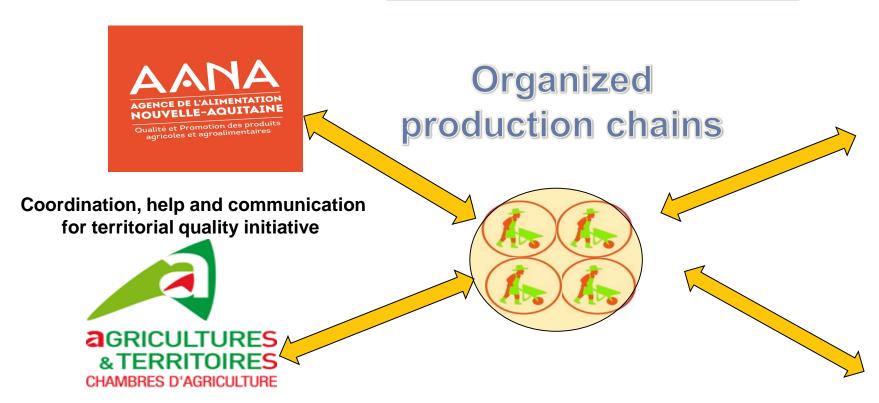
- Powerful associations and organizations?
- Political strategy?
- Do they have the same quality?
- Consumers are confident in them



### 3. SIQO (quality and origin identification labels ) in France : requirements, process and control



### - How to create a SIQO ?







Counselling and help producers



Examine the file and delegate control to certifying and control organization

### **Chamber of agriculture:**

### a key role of counselling and support





### **AANA** (Food agency of Nouvelle Aquitaine): role and activities



Quality: create a **strategy** with producers, to have a SIQO with quality standards

Communication: develop the image and reputation of regional products

Marketing: In France, in Europe and all over the world: promote and help the producers to sell



### Check: authenticity





### **Authenticity:**

DGCCRF (Direction Generale de la Concurrence, de la Consommation et de la Repression de Fraudes). Ministry of justice

INAO (Institut national de l'origine et de la qualité): Ministry of Agriculture of food



### **INAO** (national institute of origin and quality)



depends on the Agriculture and Food Ministry



### INAO: what is it?





Double governance that associates the public authorities and more than 200 professionals

- Permanent Council: Steering; strategic directions, budget
- National Committees approving the specifications and their amendments.
- The Council for Approvals and Controls approving the control devices.
   These organizations must be accredited by COFRAC (French Accreditation Committee)

Presidents and members of national bodies are appointed by ministerial decree for a period of five years.







- Examination of applications for recognition of official signs
  - Help and study certifications projects
- Protection of signs and denominations
  - Fight against usurpation or misappropriation of notoriety
- Supervision of control of official signs
  - Agrees and evaluates some private independent control organizations
- Delimitation of production areas and protection of soils
  - Preserve territory and adapt to new technologies
- International cooperation
  - Experience sharing and cooperation
- Information about official sign system



des Populations





- 1. SANITARY AGREEMENT: R. 178/2002; R. 852/2004; R 853/2004 PMS (plan de maitrise sanitaire): HACCP + traceability
- 2. EXEMPTION SANITARY AGREEMENT: flexibility:
  - -Frequency analyses
  - Specificity of the installations
  - -GBPH: (development by the industry, validation administration, personalization by the producer and training validated by the administration
  - 3. DIRECT SALE: they need to stair their production to administration

### Some questions;



- Do you know any French Product with label, food,..?
- Are you convinced of the quality of French products?
- · Wold you personally choose a Frech pr







The quality of life is what <u>matters most to us</u>, but it is a relative notion that everyone takes <u>in his own way</u>. However, there are almost universal markers like <u>pleasure</u> or concern for <u>dignity</u>.

Pascal Chabot





More than ever, food security issues are at the heart of the news. And if it were necessary to answer it to identify their history and better understand how everything that relates to the quality of food, health quality in the first place, is rooted in a long legal and economic history that concerns France as well as the whole of Europe? (**France cultura**)

Perhaps you have noticed that today, and more and more, we as consumers are invited to eat locally and favor nearby producers, both for ecological reasons and to favor producers in our regions. But look: who has not found, in doing his shopping, that French products 1. Are more rare (according to INSEE a third of products sold in France come from abroad) and 2. cost significantly more? How to reconcile the two requirements: to eat French but not at any price? (**France cultura**)

After decades of agri-food, the French want to return to Made in France and get organic food. They love their food culture and are willing to pay more for certain products. We are witnessing the reactivation of the welfare society! (**France cultura**)

### Quality for whom ?













#### 4. Srengths and weaknesses : some significant examples

- IGP Agneau du Poitou Charentes : <a href="https://www.youtube.com/watch?v=MslvxndQwpl">https://www.youtube.com/watch?v=MslvxndQwpl</a>
- AOP Chabichou: <a href="https://www.youtube.com/watch?v=16ouLPLggtg">https://www.youtube.com/watch?v=16ouLPLggtg</a>
- IGP Melon du Haut Poitou <a href="https://www.youtube.com/watch?v=OGM-Q5-Gn70">https://www.youtube.com/watch?v=OGM-Q5-Gn70</a>

















# Thank you! See you soon... In Poitiers (FRANCE)



