Towards a low-carbon and resourceefficient circular economy in the Arctic: Case example of industrial circular economy flows in Kemi Arctic region

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Digipolis – Kemi Technology Park The Circular And Bioeconomy Centre Arctic Industry and Circular Economy Cluster

Circular Economy – Industrial perspective



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THIS IS HOW WE CREATE A Circular economy IN FINI AND



Use

The product should be used for as long as possible, it must be serviced and repaired and parts changed when necessary.

Consumer

Consumer demand creates a supply of sustainable products and commodities.

From company to company

Companies will procure and require their subcontractors to provide parts that can be easily repaired – instead of single-use parts.

Retail

Retailers will sell services instead of goods and inform customers about maintenance and repair services, environmental impacts, materials and further use in the final phase of the life cycle.

The life cycle continues in a new loop

Distribution

Transport co-ordinated between different sectors, renewable fuels and jointly owned transport equipment will be used in distribution. Sustainable food system
 Forest-based loops
 Technical loops
 Transport and logistics
 Common action

Primary sector (raw materials sector)

The raw materials are capital for the primary sector. Sustainable solutions are based on the wise use of raw materials.

Material processing

Process planning will reduce the energy needed to refine huge amounts of raw materials. The use of side streams will be taken into consideration.

Manufacturing industry

Long-term products that can be repaired and maintained will be brought onto the market. Materials will be separated at the end of the product's life cycle.







Digipolis -Kemi Technology Park

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Digipolis- Kemi Technology Park: Development company and cluster organisation

- Digipolis Kemi, established in 1993
- Owned by the cities of Kemi & Tornio,
- the University of Oulu and municipalities of Simo, Keminmaa and Tervola
- 50 companies, 500 employees in the technology park network of more than 160
- industrial service businesses in Lapland, more elsewhere
- Development actions and services:
 - Team of 14 persons + service providers
 - Innovative environment especially for industrial service businesses

New Openings: 2008-2016 Expertise on Arctic conditions & Industry, novel wood constructions: CLT development platform 2012- Ecosystem of the Arctic Industry - Innovation Platform 2014- Arctic Industry and Circular Economy Cluster management 2016- Digipolis chosen as key actor in national circular economy roadmap and implementation of the key project activities 2017- Establishment of Centre for industrial circular economy

- Start-Up, Business Incubation, Business Growth, Invest In services
- 21 ongoing development projects, 584 companies and organisations





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Modern Cluster of Arctic industry – Sustainable utilisation of the arctic natural resources

Model region to demonstrate EC new wave cluster policy:

- The region possesses the vast deposits of natural resources and pristine nature
- Lapland has potential to become one of the leading regions in the world in the sustainable exploitation of natural resources
- The region should focus on refining of Arctic natural resources in a socially and ecologically sustainable manner, combined with high value added generation from natural resources in the region
- Focus on to maintain the balance in the sustainable development



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Modern Cluster of Arctic industry – DIGIP©LIS Sustainable utilisation of the arctic natural resources

- The strong focus on circular economy and to accumulate the development of the emerging industries.
- Will be a mix of large-, medium-, and small scale industries and other actors, platforms and living lab arrangements with real-life pilot experiments
- The clustering concept will also utilise efficiently the international and global pipelines and will be a tool for the SMEs in Lapland to improve their performance.
- Eco-innovative, resource efficient and competitive solutions with high extent of value addition to increase crosssectoral activities in Arctic industries



ECOSYSTEM OF ARCTIC INDUSTRY

Kemi-Tornio`s circular economy innovation platform

- Worlds northernmost hub of bio-, mining-, metal industry and services
- 1,7 Mt of by-products and residues (excluding waste rock)
- Responsible for 80% of Lapland's industrial production, with over 5 billion EUR of exports annually (7-8 % of the total export value of Finland)
- Industrial symbiosis estimated at 700 million EUR annually



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MAIN INDUSTRY SITES IN KEMI-TORNIO REGION

Metsä Board and Metsä Fibre Kemi mills

- World's northernmost linerboard production site
- World's northernmost pulp mill

Outokumpu Chrome Kemi mine

- Europe's only chromium mine

Outokumpu Tornio stainless steel mill and ferrochrome smelter

- Outokumpu's site in Tornio is the most integrated stainless steel mill in the world
- Europe's biggest user of recycled steel

Stora Enso Veitsiluoto Mill in Kemi

- World's 2nd northernmost pulp mill
- World's northernmost paper producer with three paper machines
- Oldest sawmill in production in Northern Finland

Manga LNG liquid natural gas terminal in Tornio 2018



outokumpu











FURTHERING THE CIRCULAR ECONOMY AND BIOECONOMY IN LAPLAND IN 2012–2016

Recognition for work Lapland EU's model region **The FISS model** Where did it all begin? 7/2014 21 September 2016 10/2014 European Commission's selection: Work carried out by the Kemi-11/2012 Lapland EU's model region in Tomio region & Lapland and FISS workshops, Finland sustainable processing of natural Digipolis and partners: benchmarking, business Key project of Sitra's The key players of Kemi-Tornio resources potential Finnish circular industries and industrial services economy action plan were interviewed in the side-stream evaluation of needs. **Development of operations** 2017 2014 **Expansion of Prioritisation of** operations Side-stream recognition tool development together with Implementation development tasks industries across sectoral boundaries. of Sitra's action Development of measures furthering the systematic 2015-2016 plan process and taking the matter forward 4/2013 side-stream Entire Lapland's big industries involved in recognition, development. Synergies between mines and Priorisation of development tasks total volume: the processing industry, and entry of new with key players of industries and service businesses. Expanding the process industrial services 1.4 million Over 100 trucks to northern Finland, northern Sweden and tonnes annually northern Norway. daily

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Industry byproducts

utilised

1 700 000 t of Industrial by-products

Identification

Stream	Quantity t/a
Ferro-Chrome Slag	650000
Steel Slag	400000
Lumpy rock	220000
Sawmill by-products	170000
Calcite + Filter Dust	60000
Burnt Lime/Slaked Lime	30000
Fly Ash	22000
Fiber Clay	20000
Water Purification Precipitate (Steel)	20000
Dolomite- Bricks	20000
Clacite	15000
Biosludge	12000
Ferro-Chrome Underflow	10000
Debarking Waste	9000
Fly Ash	7000
Green Liqour Dregs	6300
Filter Dust (Lime)	5000
Green Liqour Dregs	5000
Bottom Ash	4000
Fly Ash	3000
Knot Reject	2500
Bottom Ash	2400
Burnt Lime	2000
MgO-C Bricks	2000
Bottom Ash	1500

Characterisation

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ADDERN CLUSTER Destanable utilisation of arctic natural resources DIGIPCLIS Lapland EU's model region in modern cluster development

Recognition

Classification

Classification	Examples of utilization
Supporting materials	Agriculture and road construction, concrete aggregate, mining areas
Bases	pH control, liming and soil amendments
Organic matter	Landscaping, combustion
Ashes	Agriculture and road construction, soil amendments, mine filling
Packing materials	Sealing layers of landfill sites
Symbiotic products	Multiple uses



generated.

THE FUTURE OF THE CIRCULAR AND BIOECONOMY IN LAPLAND

4,000 Annually the Kemi-Tornio industries produce DIGIPCLIS tonnes of theEU 1.7 million industrial 2014-2020 The Kemi-Tornio industries currently employ 4,000 people in the region. With future byproducts investments in the bio- and circular economy Utilisation categories include neutralisation, (such as Boreal Bioref, Kaidi), the employment circulation of nutrients, excavation. effects in northern Finland are estimated at landscaping, soil enrichment, building 2.000 persons. products, water treatment. From waste **CE-approved recycled** into profitable materials from industrial VISION business side streams: Lapland world's leading arctic Finland has great potential to utilise industrial The annual use of ferrochromium slag in road construction side streams (94 million t/a), which are currently bio- and circular (400,000 tonnes) saves 600,000 tonnes of virgin gravel classified as waste and rock aggregate and reduces road construction economy region carbon dioxide emissions by 200,000 tonnes. Services and Electricity, gas, heat Source: Outokumpu plant in Tornio housholds and AC maintenance 2,800 1,147 Industry **Business** The current value of Lapland's 9,115 Kemi-Tornio circular economy Ecosystem industrial symbiosis and the Source: Waste statistics 2013. potential potential of the bio- and Statistics Finland Construction circular economy 15,137 2000 1111 2 billion Mining and excavation 67.956 1000 700 million of waste is 96% € non-household

Value MEUR Current value Potential Industry

utilised

byproducts



Utilisation of the arctic natural resources – Lapland's Arctic Industry

- Arctic Spring, Investment boom in Arctic regions
- Industrial- and mining service companies receive orders worth of hundreds of millions.
- International-industry standards, HSEQ
- Cleantech growing need of sustainable solutions
- Enhancing Circular Economy
- Internationalization in home market, glocalization
- Internationalization in the surrounding countries
- Own products and services

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ARCTIC BUSINESS

Arctic Industries: Story of Natural Resources Refining

- Global Markets
- Good Connections
- Arctic Solutions
- Cleantech Solutions
- 5 Bio Refineries
- 32 Sawmills
- 16 Mines
- 5 Metal Refineries
- 2 Aluminium Smelters
- 1 LNG Refinery
- 2 Chemical Plants



Key economic figures, investment potential and logistics in Finnish Lapland, North of

Sweden, North of Norway and North West Hussia



NORDIC BIOECONOMY



CASES FOR SUSTAINABLE CHANGE

Nordic Council of Ministers

NORDIC COUNCIL OF MINISTERS' SUSTAINABLE NORDIC BIOECONOMY CASE IN CIRCULATE CATEGORY

The Kemi-Tornio region in northern Finland has established an Arctic industry and circular economy cluster to enhance industrial symbiosis and strengthen the development of a holistic bioeconomy in the region. Via extensive analysis of the by-products and residue streams from companies in the region, value-added products are now being produced by combining and rethinking several byproduct and residue streams. Examples include silvicultural thinning practices, bioenergy from forest residues with the possibility for future for largescale biofuel production, as well as two plants that enable recovery of metals from slags from the steel and ferrochrome production in the region.

CRITERIA 1 Sustainable use of natural resources ۲

New steel products created in the region contain an average of almost 90% of recycled steel.

CRITERIA 4 Societal benefits



A total of 14 potential industrial symbiosis business cases have been identified in the region; these investments could employ more than 300 people. New large-scale bioeconomy investments and circular value chains could provide up to 500 new jobs in the ecosystem.

CRITERIA 5 Business model innovation



The initiative focuses on creating new value chains and viable business cases based on the 1.7 million tonnes of by-products and residues annually.

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IUC NORRBOTTEN AB

() SINTEF

FEASIBILITY STUDY 2016





DIGIP©LIS Opportunities and plans

Potential utilisation sites in Northern Finland area

- Infrastructure Projects (incl. landfills and recovery sites)
- Mining Projects
- Other industrial projects
- Other projects

Mine projects in Northern Finland

- The cooperation has started with mines that are different stages of the life cycle
- Applications examples: construction, landfills, mine fillings, neutralization etc.

Investment potential and job creation in Kemi-Tornio and Lapland

- 500 000 000 € in 16 different IS investment projects
- 400 new employees
- Kaidi (in Kemi) and Boreal Bioref (in Kemijärvi) biorefineries are CE and IS cases, total Investments 1,68 billion €
- 1300 new employees in potentially circular value chains ecosystems

Digipolis key actor in Finland's Circular Economy roadmap



Plans

• Making pilots, scale-ups and investments to happen, process of cluster funding

products.

Key projects:

(Digipolis Oy)

of Finland)

- Tighter cooperation and benchmarking through Scandic & European networks
- More resources through strategic alliance with Lapland UAS and growing capacity
- Modern cluster approach and cooperation
- Efficient development/funding tools
- Establishment of Centre for industrial circular economy
- Lapland UAS: CE curricula starts on 2018

THIS IS HOW WE BUILD CIRCULAR ECONOMY IN FINLAND

Technical loops

Competitive advantage from the decreased use of virgin raw materials

and long lifecycle of materials and

and Kemi-Tornio circular economy innovation platform.

 Circular economy demo plant for waste electrical and electronic

equipment. (Technology Industries

The Arctic industries ecosystem

Finland becomes a world leader in the circular economy by 2025

Roadmap's ambition:



Increased exports and growth TENTY SUOMESSA TOT COMPANIES FROM SCALABLE AND comprehensive circular economy solutions.



Functional domestic market.



Circular economy into the mainstream through actions and concrete pilots.

Economy, environment & society:



Circular economy as a new cornerstone for the Finnish economy.



Finland as a model country for the challenge of scarcity.



From adapter to pioneer.



Digipolis key actor in Finland's Circular Economy roadmap



THIS IS HOW WE BUILD CIRCULAR ECONOMY IN FINLAND

Technical loops

Competitive advantage from the decreased use of virgin raw materials and long lifecycle of materials and products.

Key projects:

- The Arctic industries ecosystem and Kemi-Tornio circular economy innovation platform. (Digipolis Oy)
- Circular economy demo plant for waste electrical and electronic equipment. *(Technology Industries* of Finland)

Circular economy can be boosted through long-term systemic changes, quick experiments, scalable solutions, and stimulation of demand



Finnish industrial circular economy centre - established in Kemi in 2017

In partnership with the Finnish Innovation Fund Sitra, City of Kemi, Digipolis – Kemi Technology Park and Lapland University of Applied Sciences

First industrial circular economy centre in Finland with national level mandate

Network of industry & university experts and intermediaries

International network including e.g. Nordic and Chinese cooperation partners

National level goals: competence building in industrial circular economy, spreading the operating models of the Kemi industrial circular economy in Finland

Regional/local level goals: new investments and jobs, contribution to sustainable and resource efficient industry modernization, cooperation culture





THE MAIN STRATEGIC FOCUS AREAS OF CIRCULAR ECONOMY CENTRE



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Kemi CE Centre Advisory Board

- 1. Martti Sassi, Senior Vice President Head of Operations, Outokumpu Tornio Works
- 2. Juha Mäkimattila, Mill Director, Stora Enso Veitsiluoto Mill
- 3. Kari Ala-Kaila, Vice President Technology , Metsä Fibre
- 4. Mikko Korteniemi, General Manager, Agnico Eagle Finland Kittilä Mine
- 5. Jukka Jokela, General Manager/Project Manager, Anglo American - Finland AA Sakatti Mining
- 6. Jari Hietala, National Division Leader, Eurofins Environment Testing
- 7. Juha Koskinen, R&D Manager, Tapojärvi Oy/ Hannukainen Mining Oy
- 8. Tuula Sivonen, Regional Manager, The Federation of Finnish Technology Industries
- 9. Kimmo Heikka, Managing Director, Kemin Digipolis Oy
- 10. Heino Vasara, Sector Manager, Centre for Economic Development, Transport and the Environment

- 11. Eija Virtasalo, Head of Financial Unit, Centre for Economic Development, Transport and the Environment
- 12. Eira Luokkanen, Head of Unit Environmental Protection, Centre for Economic Development, Transport and the Environment
- 13. Jyri Seppälä, Director Centre for Sustainable Consumption and Production, Finnish Environment Institute (SYKE)
- 14. Eero Yrjö-Koskinen, Secretary General, Finnish Network for Sustainable Mining and Director, Green Budget Europe
- 15. Riikka Aaltonen, Senior Adviser Mineral Policy, Enterprise and Innovation Department, Ministry of Economic Affairs and Employment
- 16. Kari Herlevi, Project Manager Circular Economy, Sitra
- 17. Nani Pajunen, Leading Specialist Circular Economy, Sitra
- 18. Olli Dahl, Professor, Aalto University, Clean technologies research group
- 19. Riitta Rissanen, Managing Director, Lapland University of Applied Sciences
- 20. Tero Nissinen, Chair, Mayor, City of Kemi







Our business is based on circular economy

We are the world leader in sustainable steel production









* Q1/18–Q3/18
1. GJ per tonnes crude steel
2. Direct and indirect, tonnes per tonne steel



Stainless steel 100% recyclable !



Arctic steel industry

Recycling plant

The share of recycled materials in Outokumpu's steel is nearly 90 per cent. The carefully sorted recycled steel is transported from the raw material warehouse to the steel meiter, where it is melted in an electric arc furnace.



By-products from process used

Ferrochrome slag is created as a by-product at the Outokumou Tomio factory. The chrome left in the slag is returned for melting and also for shaping casting ditches needed in the production process. The stone material in the sleg is crushed into earthworks materials to replace crushed rock. Some slag is also used to

Consumer

product's life cycle.

Use

Each choice on consumption either leads toward a circular economy or maintains the old linear economy. When customers are interested in the materials and the environmental impact from making the product, the manufacturer is pushed toward sustainable business.

Business to business

Stainless steel is purchased by companies that range from producing building products to bicycles. Companies can affect the entire operating sequence. and require all their suppliers provide high-quality and durable materials and long-lasting products which can be repaired.



https://www.sitra.fi/en/articles/arctic-circular-economyexperts/ 30

Kittilä Mine demo structure 9/2018





Tapojärvi expands to Italy

Tapojärvi starts slag handling and metal recovery at Acciai Speciali Terni steel mill that belongs to ThyssenKrupp, a german giant listed company. The contract was signed in Terni, Italy on 4th of December 2018.

According to the contract Tapojarvi Italia s.r.l. will build a slag handling facility and thereafter starts to produce and develop slag-based products for the market. The contract consists of two year period of building the facility and ten years of operating time with additional option for another ten years of operations.

The goal of the contract is to bring Terni to the forefront of managing industrial byproducts.

Tapojärvi is a company specialized in mining services, industrial processes and material handling. The company has two unique metal recovery plants in Finland, where ferrochromium and stainless steel slags are produced into CE-marked byproducts.

Mon 10 Dec 2018 08:07:00 AM EET; http://www.tapojarvi.com/en/news/tapojarvi-expands-to-italy.html









EUROPE'S FIRST INTELLIGENT BICYCLE AND WALK PATH USING INDUSTRIAL RESIDUES





The Arctic Industries ecosystem and Kemi-Tornio circular economy – Bringing best learnings forward

4 years of systematic development has lead to a fullscale industrial symbiosis and circular economy between various industry sectors in Northern Finland.

Now the key is to take the learnings and systematically bring the know-how to other industrial parks and facilities.

How to make it happen?

- Bring together cross-sectoral experts and project managers
- Create operational models on symbiosis
- Invite other clusters to open workshops to make sure the best techniques are put into practice
- Facilitate discussion between private and public entities to tackle administrative bottlenecks



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A cluster optimizing resource and side-stream usage between different industry sectors: metal producers, pulp and paper mills, power plants and chemical industry

1,7 million tonnes of industrial by-products annually

8 % of Finland's exports

Next up! Transform 14 potential cases in the region into circular economy parks



THE DESCRIPTION OF OPERATIONAL MODEL For Industrial Circular Economy



Nordic Industrial Symbiosis Network

A forum/club to promote joint Nordic

initiatives in the field of Industrial Symbiosis

- Creating a Nordic network of Industrial Symbiosis actors
- Core partners at the start-up phase: Kalundborg (DK), Kemi-Tornio (FI), University of Linköping (SE), EYDE Cluster (NO). Nordregio, and Nordic Council of Ministers actively promoting the starting phase
- Introduction at the World Circular Economy Forum, Helsinki in 2017
- Not a closed club; new partners invited to join the network. New partners 2017-2018 include Paper Province, Värmland (SE) and ECO3, Nokia/Tampere (FI)







LAPLAND UNIVERSITY OF APPLIED SCIENCES Advancing expertise of circular economy education in Finnish UAS's

- Co-operation of 19 UAS's in Finland
 - Coordinated by Lapland UAS
- 235 credits of circular economy related education
 - <u>50 % of courses will be provided in English</u>
 - Internationalisation and export of expertise
- Themes
 - Technology, Bio-based materials, General trends, Digitalisation,
 Effectiveness and regulation, Design, Business, Civil engineering
- Funded by Finland's Ministry of Education and Culture





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China Association of Circular Economy (CACE)

China Association of Circular Economy (CACE), a national cross-region and multi-sector organization, was founded in 2013. As a leading organization in enabling and promoting the circular economy in China, CACE is administrated by the State-owned Assets Supervision and Administration Commission of the State Council (SASAC), and accepts guidance from the National Development and Reform Commission (NDRC).

CACE has nearly 700 members nationwide while the secretariat of CACE has about 50 employees. The members of CACE cover all circular economy areas, including industrial circular economy, agricultural circular economy, waste reuse and recycling, and garbage utilization, etc. CACE was formerly named China Association of Resource Comprehensive Utilization from 1995 to 2013.



OUR STORY

CACE has been attending World Circular Economy Forum both in year 2017 and 2018. City of Kemi and Kemin Digipolis Oy had their first meeting with CACE in June 2017 in Helsinki during the 2017 forum. This meeting has been proved to be a significant start for a fruitful international cooperation between us.

After the June meeting, we realized that we share a lot in common in promotion circular economy both nationally and internationally, ever since, we have been working together to figure out how to make full use of the resources we both have to benefit not only China and Finland, but also other countries and regions.

CACE is under the guidance of China National Development and Reform Commission (NDRC), also directly in contact with the Department of Resources Conservation and Environmental Protection, Centre for Circular Economy in Kemi is under the guidance of Finnish Parliament and Finnish Innovation Fund SITRA, both can play the role of coordinators for promoting international cooperation in circular economy more actively and efficiently.



COOPERATION IN ACTION

In November 2017, a delegation composed of Mayor of Kemi, CEO of Kemin Digipolis Oy, Director of Kemin Digipolis Oy, Principal of Lapland University of Applied Sciences visited CACE, to have a further discussion on the possible cooperation in innovative cleantech, circular economy education and pilot project in China, etc. A Memorandum of Understanding (MOU) among City of Kemi, Kemin Digipolis Oy and CACE was made after this meeting.

CACE is one of the leading players in active promotion of circular economy in China. It has organized delegations of Chinese companies and organizations in the field of circular economy to WCEF both in Helsinki and Yokohama. As an execution part of the MOU, in March 2019, CACE will bring a delegation of 10 Chinese companies to Kemi 150 celebration and The 2nd International Bio- and Circular Economy Forum held in Kemi to enhance the international cooperation between SMEs, universities and organizations in China and Finland.

With our combined forces, we expect that our expertise in development of circular economy on both sides can be utilized more efficiently and generate more sustainable solutions in tackling climate change matters.



DONGHUA UNIVERSITY, SHANGHAI

A public research university in Shanghai, China.

Established in 1951, Donghua University is one of the state-key universities directly under the Ministry of Education of China and is a member of China's <u>Project 211</u> group of national universities. It is a Chinese Ministry of Education <u>Double</u> <u>First Class Discipline University</u>, and is especially well known for its <u>engineering</u>, <u>management</u>, <u>design</u> and <u>materials</u> disciplines.

Lapland University of Applied Sciences and Donghua University signed an Agreement of Cooperation in the beginning of 2018.

A delegation from Donghua University is planning on visiting Lapland University of Applied Sciences in May 2019.

Exchange programmes

- Students
- Staff
- Visiting lecturers
- RDI in resource efficiency



Sustainability Assessment Tool (SAT)

- ✓ Sustainability of the mills means assessment of environmental, economical and social issues with legal aspects using proper metrics. It also covers Regional Economic Dimension (RED)
- ✓ The purpose was to develop a "simple" tool for evaluation the sustainability of process industry





(Images:

http://www.goodnewsfinland.com/archive/themes/mining-industry-2/eco-efficiency-in-mining-courtesy-of-finland/, 19.11.2012, http://www.energy-enviro.fi/index.php?PAGE=2906&NODE_ID=2906&ArchiveId=319&ArchiveSelect=200607, 19.11.2012.)





Challenges of industrial circular economy -process

Challenges of industrial circular economy -process was initiated in 6/2018 by the Advisory board of the Circular and Bioeconomy Centre, because the need for a common process was identified by industry and authority stakeholders.

- In the first phase of the process, challenges in developing circular economy were identified across lines of business – as a cross-sectoral approach
- In continuation, the second phase of the process will be launched with the broadbased Status Description -workshop crossing ministry and organisation lines
- A key goal is to develop the operating environment in Finland with the ultimate goal of joint EU-level influence in order to develop the circular economy operating environment



Challenges in by-product business

- Partners: 1. Technology, 2. Business model, 3. Sharing the win-win
- Customers: 1. Competing natural materials, 2. Delivery time
- Authorities: No common understanding or definitions in the EU despite of the same EU regulation and "EC Decision-tree"
- Examples from the same kind of Outokumpu slag:
 - **UK**: popular "Green labelled End-of-Waste product" and authorities are recommending to prioritize in public road construction projects
 - **FIN**: by-product and construction material under the EU Constraction Product Directive and REACH regulation
 - **SWE**: always waste, time consuming permits needed for the use => no real commercial possibilities





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Summary of Challenges

- Long-term systematic work: challenge for all utilisation applications is development of the operating culture
- Promoting the use in smaller projects
 - Data bank for SMEs, at local level
- Potential users are not aware of the potential of industrial by-products and residues measuring and communication
- Producers are not aware of the potential utilisation sites
- In large projects utilisation of by-products and residues should be taken into account at the design stage
- The operational model: from the need / from the supply → lab tests → real life pilots → scaling to sustainable solution through eco-innovative business models with process owner
- Business model creating and sharing win-win commercialization shared responsibilities (productization)

Establishing common systematic operational culture is needed \rightarrow Activation and cooperation of authorities, municipalities, industry, industrial services etc.

Case examples





Thank You!

Interested in to do co-operation? Contact: <u>kari.poikela@digipolis.fi</u>

Please visit: www.teollinenkiertotalous.fi/en/home.html

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