



3rd Thematic workshop: Mentoring and facilitation the Access of startups to the relevant businesses

*Secondary Technical
School – Vratsa /Bulgaria*

Irma Emiliyanova, school principal , stakeholder

i.petrova@abv.bg



School policy and aims



One of the main aims of the Secondary Technical School management is to prepare students for the real life and give them opportunity to learn from advanced companies and mentors, from the experience of other countries, to grow up confident and to be ready to establish own business. That is why out of the school program they can be involved in EU projects, participate in trainings and programs like Junior Achievement-Bulgaria but to choose to stay and work in Vratsa, to contribute for the economic development of the region will be the best success.



School policy and activities



Worked based learning – Dual education

One of the advantages of this form of education is practical training on real jobs during and having mentors during 2 years learning in the respective company.

Working with a mentor is the way to get familiar with specific job and technical requirements, building skills, responsibility, discipline, team working, develop innovative thinking.

The last 3 years, Secondary Technical School works with several companies that provide excellent conditions for practical training and mentoring on the working place: Romtech-3S, Lestoproduct Ltd;

In close relationship with Vratsa Software Community – some of trainers at VSC teaches IT at the school.

The relation with small businesses: Trolleybus transport



Junior Achievement program-Bulgaria



The program is running by the Ministry of Education and Science with partnership of National Revenue Agency, Commission for Financial Control, Financial Group "Carol", Pariba Bank.

The main aim is to create some financial culture and literacy among the students, some skills for financial management of virtual companies using mentors from the real financial institutions and making students to develop some competitiveness and responsibility.

There is national competitions between participants that are involved in the program. There is different categories : elementary school programs, primary school programs; JA startups (university students),JA training companies(secondary school students) etc.

The motto of the organization: „From the entrepreneurial people towards a happy nation“.



ENHANCING THE POSSIBILITIES OF THE FUTURE WITH A MENTORING PROGRAMME- KA 229/SEP_101/ 18.09.2018



The project aims to increase the opportunities for students to participate in finding work after school through the development of various skills practiced during the project. Through the development of entrepreneurial, communication and language skills, ICT skills, networking, and many others, the project aims to promote employability, social education and personal development. The idea of the project is to make students more competitive in the labor market after graduation, their knowledge and ability to meet the requirements of companies and employers, to gain self-confidence, improving their opportunities for a better future. To know better the specifics of the business participating in a mentoring program.



Project implementation



In the implementation of the project, students will create web networks - both locally and internationally. Transnational cooperation will achieve equality between the partners. The project will also focus on gender equality. The finished project products, such as posters, brochures, scientific materials, innovative curricula, presentations for schools, the national school system, the culture and traditions of the countries, and a Mentoring Guide will be produced jointly with partner countries. All activities will be distributed during seminars, Open Day, lectures, discussions and online platforms such as eTwinning, Twin Space, web-site and Facebook group, as well as during project meetings in Sweden, Bulgaria, Italy, Croatia. After the presentation of the project to the public, hard work began on the implementation of the planned activities.

Why mentoring?

The mentoring programme can help the students gain experience in their dream career and help them achieve their goals easily.



Help from the mentor

„Be nice with people around you and people will be nice around you!”, “Power yourself!”, “Never give up and do it with passion!”

You can get a mentor for that reason, because you don't know what you want to do. You don't know your passion. You can also ask for a mentor if you know what you want to do but you want motivation!



Successful Business





Advantages of taking part of the mentoring programme:



You get:

- Personal and professional development
- Insight into work life - maybe even a job opportunity
- Practice in developing a business like relationship
- The opportunity to start creating you own network of contacts
- An important reference for the future



Companies and mentors, involved in the project



Mentors in the field of:

- Acting
- IT technologies
- Interior Design
- Art - guitar teacher
- Career development
- Electrical engineering
- Business trading

Companies:

- Romtech-3S.,
- Lestoproduct Ltd;
- Vratsa Software Community.,
- Trolleybus transport Ltd.,
- Lucy - Vratsa Stoyka Angelova ET Vratsa.,
- OMC Saleri, a branch in Bulgaria of an Italian company.,



Mentoring program



The mentee's responsibilities

During the mentoring year it is your responsibility to take contact and arrange meetings with your mentor. How you communicate can differ, however it is your responsibility to keep in touch through meetings, email, phone calls etc.

The mentor's responsibilities

To be a mentor is primarily about the role of an adult guide to the future but also to provide the student with important insight into a particular trade, market or field of study. We have no requirements concerning the number of meetings between you and the mentee during the year. We know that you have a busy working life, which we respect, and that is why we do not have any particular demands on you.



Mentoring Program



Being strong doesn't always means have to fight the battle.
True strength is being mature enough to walk away from
the nonsense with your head high!

