Contribution of Economic
Development and Innovation
Operational Programme
(EDIOP)
to social economy
ecosystem in Hungary







# Content of the presentation

- 1 Position of social economy developments in EDIOP
- 2 Structure of social economy portfolio
- 3 Support scheme
- 4 Methodology of pre-assesment as a condition to NRF
- 5 Grant schemes
- 6 Financial instrument for social economy
- 7 Lessons learned





# 1. Economic Development and Innovation Programme at a glance



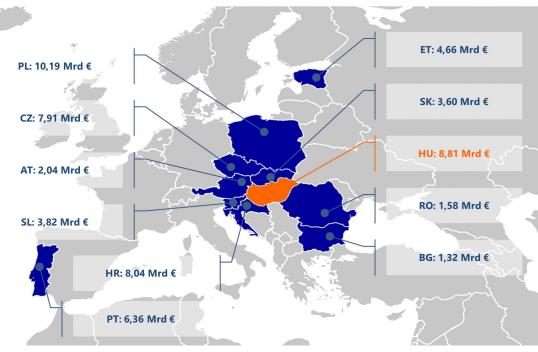
EDIOP is a large multifund (ERDF and ESF) programme with an active role in mitigating economic crisis due to COVID-19 pandemia



142 calls published, 22 900 economic entities - mainly SMEs - reached,



669 000 persons in employment and training programmes









# 1.2 EDIOP – ERDF and ESF Priorities



#### 1582 m EUR

Capacity building Modern business infrastructure Clustering, access to foreign market



#### 1688 m EUR

R&I infrastructure and capacity Business R&I Strategic R&I cooperation



#### 455 m EUR

Competitive ICT sector Digital economy Digital catching-up Broadband



#### 226 m EUR

Energy efficiency and renewable energy



Employment

80 M EUR Social
economy

Vocational Education
and Training



**361 m EUR** 

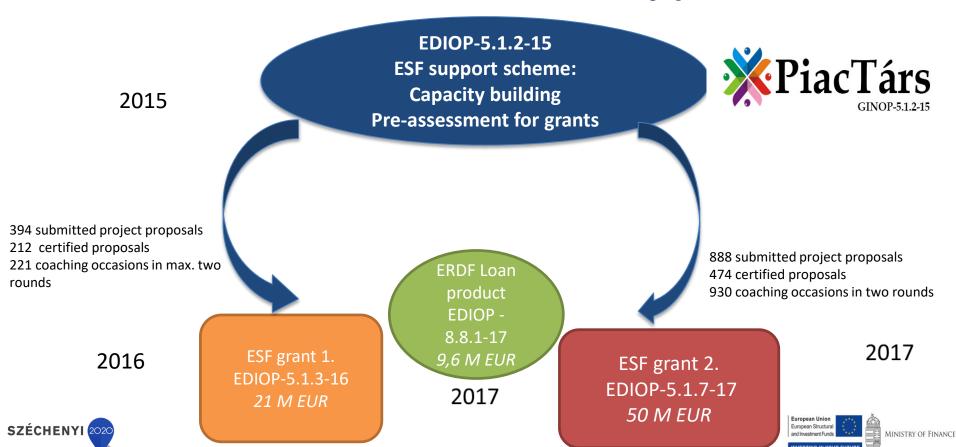
Preservation of natural and cultural heritage

8. Financial Instruments: 9, 6 M EUR social economy and entrepreneurship





# 2 Structure of EDIOP social economy portfolio



# **Support scheme EDIOP-5.1.2-15**



### Goals:

- capacity building and stabilization of operational and new social economy entities with regional consultation services, online publications for non-and for-profit companies, e-learning course on social economy
- building long term employment capacities by assisting the development of a sustainable business model
- assisting **networking** of social economy actors and entities
- raising awareness about social economy, developing labelling/certification
- **pre-assessment** and further development of project proposals to assist access to financing (grants and loan) based on business viability and social benefits to be expected social impact measurement
- > online marketplace for social economy entities

#### Target group:

- non-profit companies,
- social co-operatives,
- foundations,
- associations.
- church/related legal entities with public tasks

**Available amount: 8 million EUR** 

Project time frame: January 2016 - March 2022

Project holder: Consortium of Hungarian Employment Public Benefit Non-profit LLC. (OFA Nkft.) – IFKA Public Benefit Non-profit LLC for the Development of the Industry (IFKA Nkft.)





# 4 Methodology of pre-assessment as a condition to grants

Registration
Meeting entry criteria: legal
form, operational, number
of duly closed business
years and number of
employees

#### Minimum criteria

Project proposal in line with key grant conditions admissible/non-admissible

# **Business viability framework**

Business plan clear, supported with data 60%: market analysis (key aspect 18%), financial feasibility (key aspect 20%), organisational feasibility (8%), risks (14%) 40%: Operation and organisation features, track record Certification from 75% overall and 75% of key aspects Development 50-75% Rejection below 50%

#### Social benefit framework

Social benefit and mission clearly stated measurable benefits as outcome

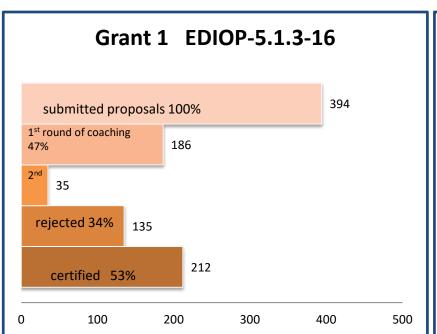
100%: Organizational aspects (18%), Social problem addressed (19%), target group, employment prospects (35%), impact expected, risks (35%)

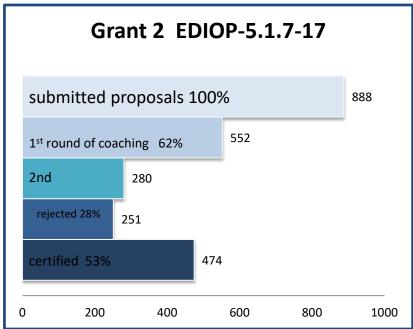
Certification from 75-85% depending on size of grant Development 50-75% Rejection below 50%





# 4.1 Outcomes of assessment









# **5 Grants**

<b>Grant amount</b>	Grant 1 EDIOP-5.1.3-16	21 M EUR	Grant 2 EDIOP-5.1.7-17	50 M EUR
Grant size	18 500 - 714 000 EUR		24 300 – 714 000 EUR	
Average project size	122 000 EUR		134 000	
Main activites compulsory optional	<ul> <li>Employment of target group</li> <li>Marketing activities</li> <li>Communication, publicity</li> <li>Infrastructure development (up to 50% of eligible costs)</li> <li>Equipment</li> <li>Product and service development</li> <li>Development of operation</li> <li>Trainings</li> <li>Raising awareness</li> <li>Project management</li> </ul>			
Submission	September 2016 – September 201	8	September 2017 – March 2020	
Project length	15 - 39 months			
Number of submitted projects/ supported projects	247/171		545/323 ongoing	

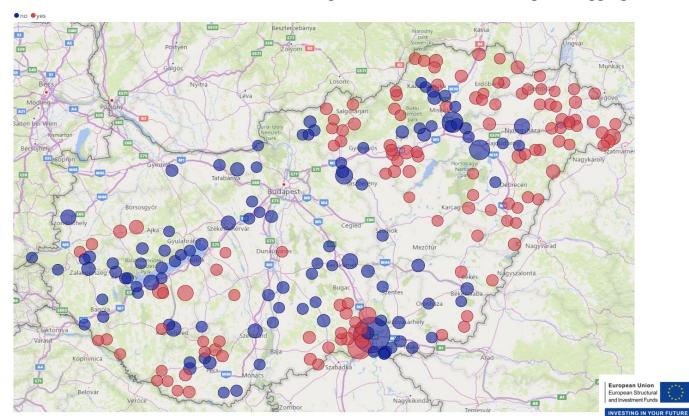




# 5.1 Cohesion aspect of grants -

# funding directed to micro-regions lagging behind (free entrepreneurship zones)

EDIOP 5.1.3-16 és EDIOP-5.1.7-17: 51% of contracted grants focused on micro-regions lagging behind



MINISTRY OF FINANCE



# 5.2 Project example Matyodesign Center

# **EDIOP**-5.1.3-16-2017-00007

- Matyodesign is a fashion nonprofit company which created employment for local women in Tard, a community in Northern Hungary famous for its colorful embroidery by applying embroidery to modern fashion clothes and contributing to preserve local folk heritage
- The project offered training and employment for 5 local women, renewed their webpage and web shop design, actively used online and offline marketing tools. They renewed their infrastructure in Tard and purchased equipment, among them sewing machines.
- Project amount is 94 000 euro
- Project duration 2017- 2019









# 6 Financial instruments

#### EDIOP-8.8.1-17: 9,6 M EUR Loan product for boosting employment

Target group: social economy entities and newly founded micro-enterprises

Main conditions: 1 duly closed business year and pre-assessment of project or certificate of support project (EDIOP-5.1.2-15) that the company is considered as social economy entity

Eligible activities: investment related to company development, purchase of stocks and supplies

#### Eligible costs:

- Purchase of property;
- Building, renovation, reconstruction;
- New equipment and conditionally used equipment
- Immaterial rights only with other investments;
- Wage and wage related costs;

Size of loan: 2 800-14 300 EUR Payment period: 5-15 years

Interest: 0%

Value of collaterals: 50%

Number and amount of submitted claims: 147 / 6 million EUR, average loan amount: 40 416 EUR

Number and amount of positive financing decisions: 62/3,3 million EUR

Number and amount of loan contracts: 58 / 3,25 million EUR





# **7 LESSONS LEARNED**

# We are proud of:

- Complex portfolio of support project, grant schemes and loan product
- Long term assignment for support structure
- Assessment framework combined with coaching offered proved to be a strong tool of further development for social economy
- Simplified procedure for grant selection owing to assessment framework

## **Disappointments:**

- Moderate interest in loan product further efforts and assessment tools required to shift attitude towards social economy actors as new types of clients at financial intermediaries of loan product (banks)
- Joint funding (RF and NRF in parallel) was not possible, projects can not be sliced to RF and NRF parts according to financial intermediaries

#### Still to do

- Dissemination, raising public awareness of labelling/certification activities, evaluation
- further development of self-/ assessment tools incl. tools for-profit
- stengthening the strategic framework for social economy development









# THANK YOU FOR YOUR KIND ATTENTION!

**Managing Authority for Economic Development Programmes** 

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