

Helping ambitious SMEs  
innovate and grow internationally

Focus on the Agrofood Sector



Think bigger  
Go further

# World's largest Support Network for SMEs with international ambitions



**3000**

LOCAL  
EXPERTS



**600+**

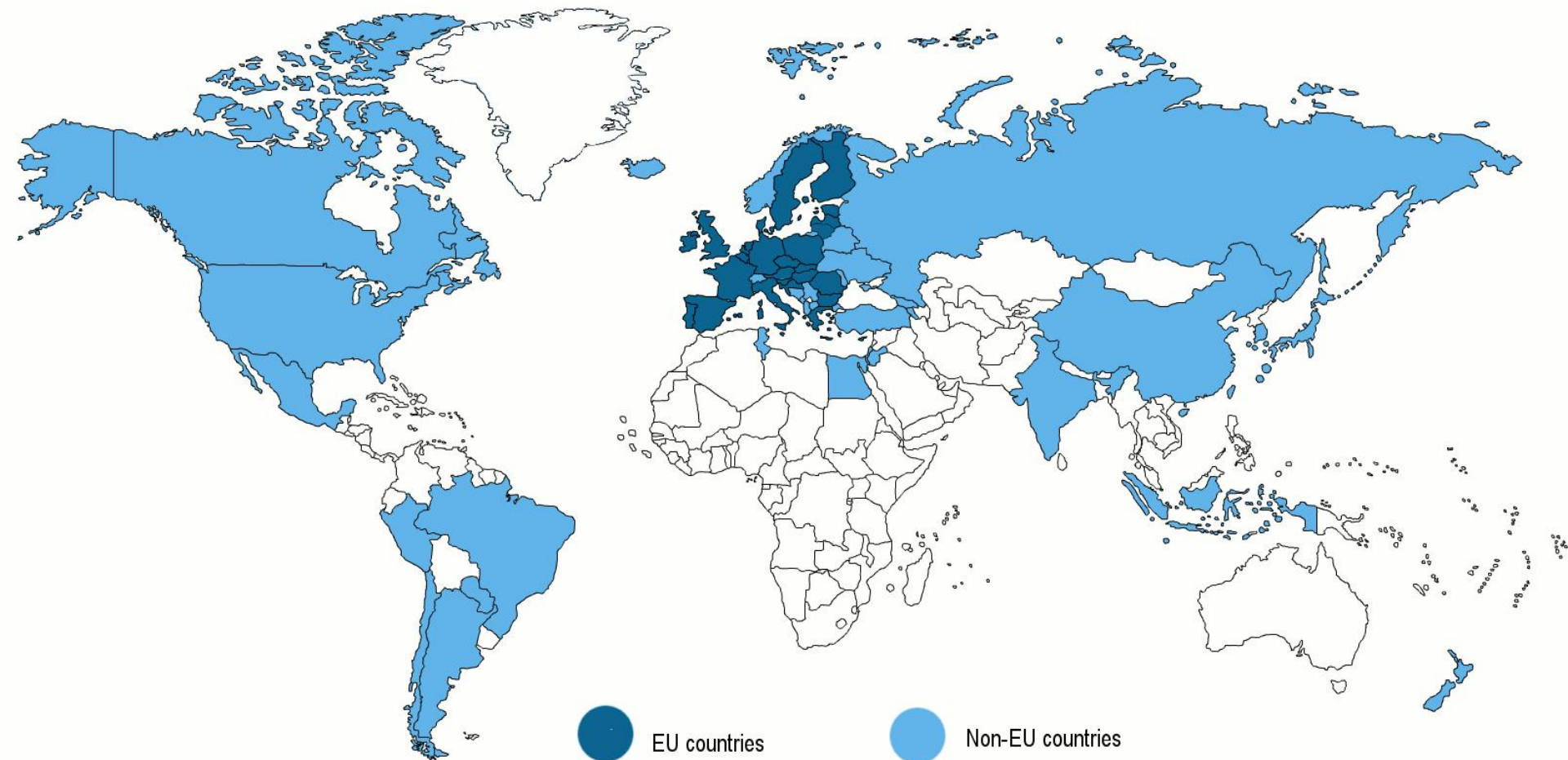
LOCATIONS



**60+**

COUNTRIES  
WORLDWIDE

# Global coverage





# Based in your region and connected to the world



# Enterprise Europe Network — Hellas



# How do we help?



We combine **international business expertise** with **local knowledge** to take your innovation into new markets.

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# A broad range of services for growth-oriented SMEs

## INTERNATIONAL PARTNERSHIPS

Partnership database

Brokerage events

Company missions

## ADVISORY SUPPORT

Advice on EU laws and standards

Market intelligence

IPR expertise

## INNOVATION SUPPORT

Access to finance and funding

Innovation Management Services

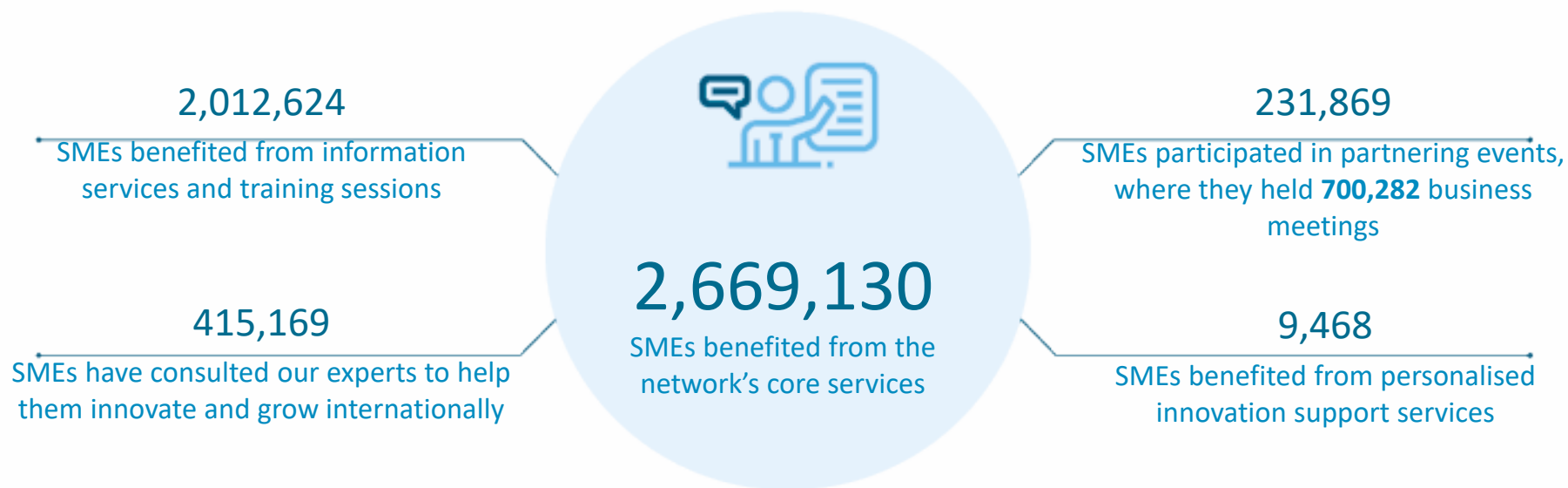
Technology transfer

# Our ten-year history

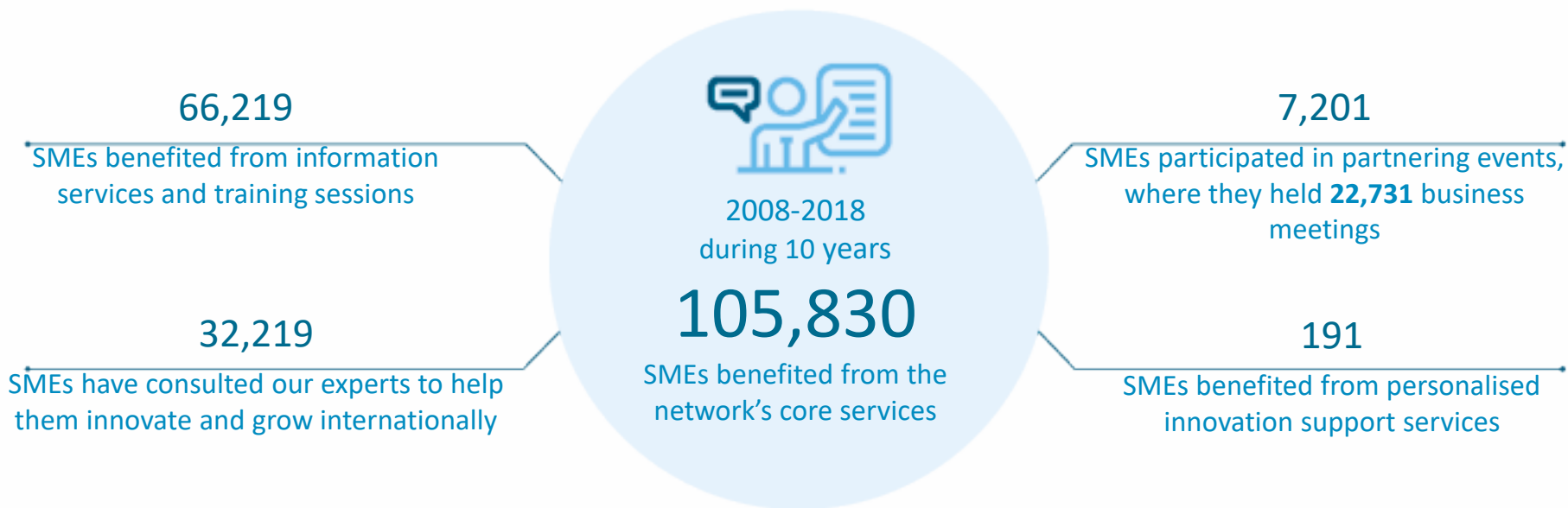


Enterprise Europe Network  
2008-2018

## 10 years 2008-2018



# Greece



# The Network at a glance — Year 2020





# The Network in Greece — Year 2020

## Greece

### Progress report 2020 Country overview



**3.242**

Clients took part  
in local events



**1.516**

Business meetings with  
international clients



**151**

Clients reached  
an achievement



**49**

Clients received innovation  
management services

## It works! Satisfied, successful SMEs



**SMEs**  
who use the network  
**grow on**  
**average**



more than those  
who don't

**3%**  
**points**

# 17 key sectors

Network experts in 17 key sectors have teamed up to provide you with customised support.



Aeronautics and  
space



Agrofood



Automotive, Transport and  
Logistics



BioChemTech



Creative  
Industries



Environment



Healthcare



ICT Industry &  
Services



Intelligent  
Energy



Maritime Industry and  
Services



Materials



Nano and micro  
technologies



Services and  
Retail



Sustainable  
Construction



Textile & Fashion



Tourism and Cultural  
Heritage



Women  
Entrepreneurship

# Agrofood Sector Group — SG Agrofood

- “Sub-network” of the EEN network
- More than **80 members from 32 countries** worldwide
- Emphasis on agro-food products & their technologies
- Supporting **technology transfer** and **promoting business opportunities** for SMEs in the specific sector
  - Organisation/Participation in B2B
  - Promoting innovative technologies
  - Organisation of company visits
  - Find potential partners
  - Find innovative technological solutions

# Information services





# International Partnering events



# International B2B events





# ANUGA 2013

FRIDGE, | 22<sup>nd</sup> September 2021 | 21





- B2match event took place 6-8 October 2013
  - Organized by the EEN Network (German and Spanish EEN partners)
  - ANKO was invited to support SMEs from the city of Kozani
- 19 appointments held with foreign companies in the frames of the B2Match event**
- +
- Further meetings at the companies' booths





### B2B Networking Event

Coastal and Maritime Tourism and Blue Growth Strategies for the EU

10 - 11 March 2014  
Athens, Greece



The event focused on: **Agri-food – Food Processing – Fish farming, Biotechnology and Blue Biotechnology, Energy, Information and Communication Technologies (ICT) and Tourism.**

The countries with the highest number of participants : **Portugal (23), Turkey (23), Bulgaria (16), Italy (15), Germany (15) and Tunisia (13).**

### International Business Meeting Event (B2B Networking Event), Athens, 10 & 11 March 2014







MILANO 2015



- [Expo Milan 2015](#) lasted 6 months (May-October 2015)
- EEN organized 4 Missions for Growth (International Matchmaking events)
- Participants from all EU countries and beyond
- 1<sup>st</sup> event took place on 6-7 May 2015
- Focus on Agrofood manufacturing and new technologies

- ANKO held a **total of 25 meetings** with companies & representatives
- interested in the promotion of high quality, Greek products in the EU and beyond.



# Brokerage Event Alimentaria 2016

27th April  
Barcelona (Spain)



- ANKO / EEN co-organised the International Business Meeting Event (**Alimentaria 2016**) in **Barcelona (Spain)** on **27 April 2016**.
- The Alimentaria exhibition is one of the **most important food and beverage trade fairs in the world**.
- In 2014, the exhibition recorded a record of 3,800 exhibitors from all over the world. It also attracted a large number of visitors – 140 000 visitors – 30 % of them were from third countries.
- Alimentaria 2016 focused on internationalisation, innovation, gastronomy







# Food Expo



- Participation from abroad reached in recent years over 1,200 exhibitors.
- EEN-Hellas support Matchmaking events and organize Company Missions



# Enterprise Greece mission

## 3 – 6 October 2018

FRIDGE, | 22<sup>nd</sup> September 2021 | 29





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[Activities and Speakers 30 September](#)

Welcome to

**ExpoCook2021 Online Experience:**  
**1 event, 3 opportunities!**

**Register now**

Open until 28 September 2021

LOCATION

Online and Palermo

More information on the website:  
<https://expocook2021.b2match.io>



**23-24 NOVEMBER 2021 - RAI AMSTERDAM**

FREE FROM • PLANT-BASED • VEGAN • HEALTHY • ORGANIC • INGREDIENTS

**INTERNATIONAL MATCHMAKING**

23 November 2021 - 24 November 2021  
Amsterdam, Netherlands

**Free From Food Amsterdam 2021**

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## Pre-booked meetings

Find your business partner today!

As partner of the "Free From Functional & Health Ingredients" Expo, [Enterprise Europe Network](#) welcomes you to participate at the International Matchmaking event on Free From, which takes place on the 23rd and 24th of November 2021.

At the Matchmaking event you will meet with potential business partners from all over the world. Register today and find your potential business partner! Participation is free of charge upon pre-registration.

**Register now**  
Open until 24 November 2021

**LOCATION**  
RAI Expo, Amsterdam

**ORGANISED BY**



Netherlands Enterprise Agency

More information on the website: <https://free-from-food-amsterdam-2021.b2match.io>



27 October 2021 - 4 November 2021  
Denmark

Bringing Value to  
Agrobiomass - 2nd edition

[Home](#) [Webinar](#) [Agenda](#) [Supporting projects](#) [How it works](#) [Contact Supporting Offices](#)

Welcome to the virtual matchmaking event and webinar:

## Bringing Value to Agrobiomass- 2nd edition

Meet potential cooperation partners or technology providers in this online 1:1 meetings focused on how to create value from agrobiomass and side streams from food production.

### Matchmaking Meetings

November 3-4, 2021 at 10:00-16:00 CET

This online matchmaking event the second of its kind and part of the EU-funded project AgroBioHeat which is focused on mass deployment of improved and market ready agrobiomass heating solutions in Europe. Agrobiomass is a large, underexploited and indigenous resource, which can support the achievement of the European Energy and Climate targets, while promoting rural development and circular economy.

This matchmaking is not only focused on heating, but on all beneficial uses of agrobiomass and side streams from food production in a circular bio-economy.

**Register now**

Open until 2 November 2021

LOCATION

Denmark

ORGANISED BY



Business Support on Your Doorstep

More information on the website: <https://bringing-value-to-agrobiomass.b2match.io/contact>



# Torino Fashion Match 2021 – (virtual)

FRIDGE, | 22<sup>nd</sup> September 2021 | 33



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## TORINO FASHION MATCH 2021:

Targeted 1:1 ON LNE- meetings, informative Fashion-TALKs promise **knowledge gain** and new **business contacts** in the **Fashion Industry** !

The match-making event brings together companies, **buyers, suppliers, experts and investors** from a large number of European countries.

*The first step towards the internationalisation of your enterprise is NETWORKING!  
Follow this interesting opportunity to generate new business contacts and contracts!*

[Register now](#)

Open until 11 November 2021

### LOCATION

TURIN, Italy

### ORGANISED BY



More information on the website: <https://torino-fashion-match-2021.b2match.io>

[een.ec.europa.eu](https://een.ec.europa.eu)







How can we help you?

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[www.anko-eunet.gr](http://www.anko-eunet.gr)

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