



NMP-REG, ClusterFY and CLUSTERIX 2.0 joint workshop

Interreg Europe and Clusters for Recovery / focus on clusters business model

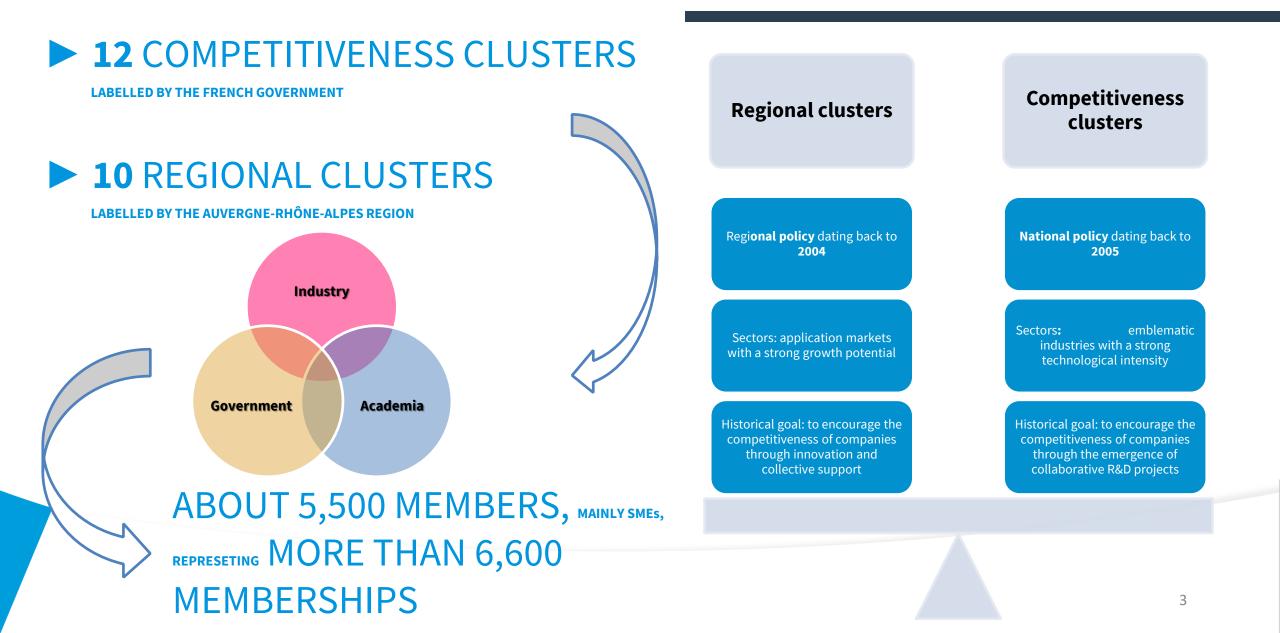
Tuesday, 1st March 2022

Regional framework





CLUSTERS AS CATALYSTS OF REGIONAL ATTRACTIVENESS AND ECONOMIC DEVELOPMENT





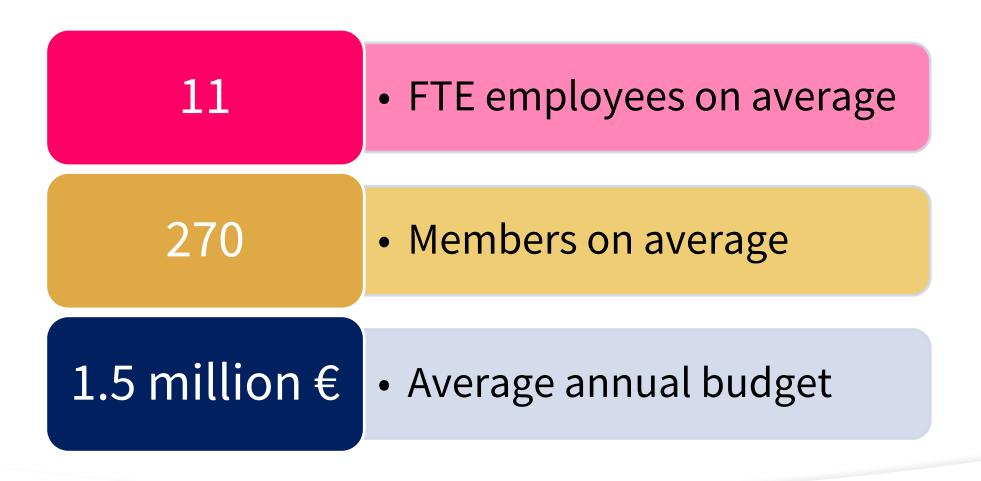
CLUSTERS AT THE HEART OF THE REGIONAL EXCELLENCE SECTORS



Clusters business models

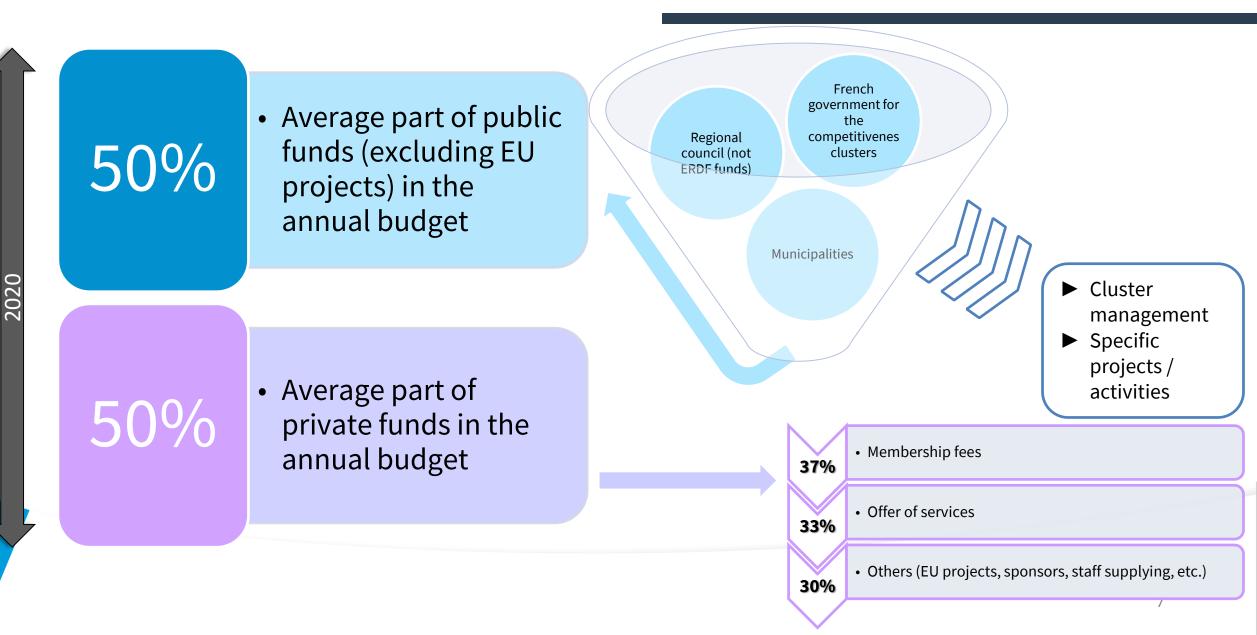






La Région Auvergne-Rhône-Alpes CLUSTERIX 2.0

REVENUES (2020)





EXPENDITURES (2020)

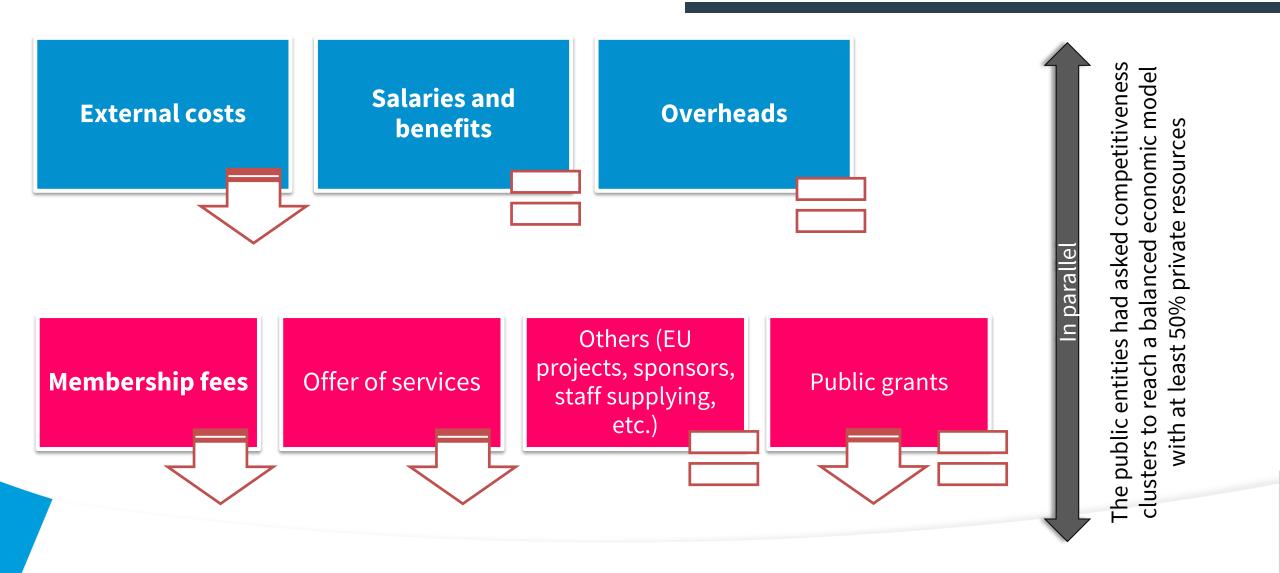


Impacts of the COVID crisis





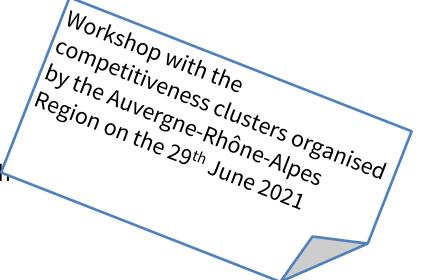
MAIN IMPACTS





DILEMMA: HOW TO INCREASE PRIVATE RESOURCES WITHIN THIS CONTEXT?

- 1) To decrease all the expenditure items?
- 2) To ask for lower public grants?
- 3) To increase the amount of the membership fees/to look for new members?
- 4) To diversify the sources of private resources being careful to competition with other entities (e.g. creation of an investment fund)?
- 5) To introduce new lucrative services besides the membership fees?
- 6) To introduce some success fees?
- 7) To improve the participation to European projects?





It is not easy to find the right balance between public and private resources

The COVID crisis was a source of resilience and creativity

Thank you for your attention!

Economic Development Department Service in charge of the support to clusters and regional excellence sectors



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