



Digital SME. IncHUBatori

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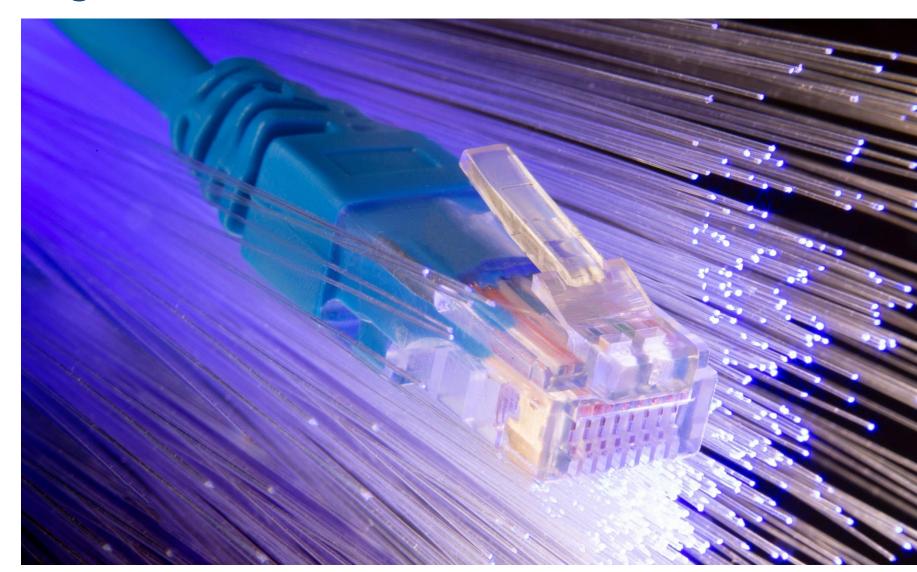
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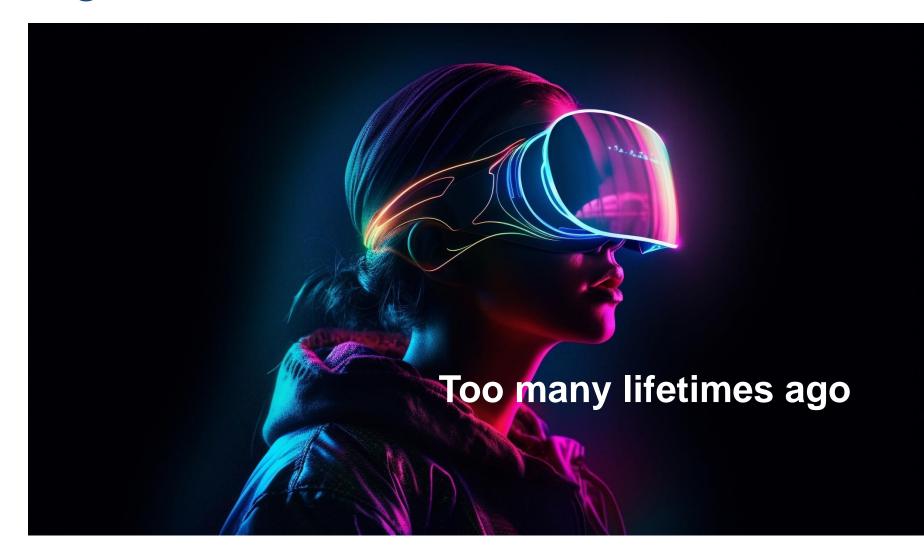


Digitalisation in 2019



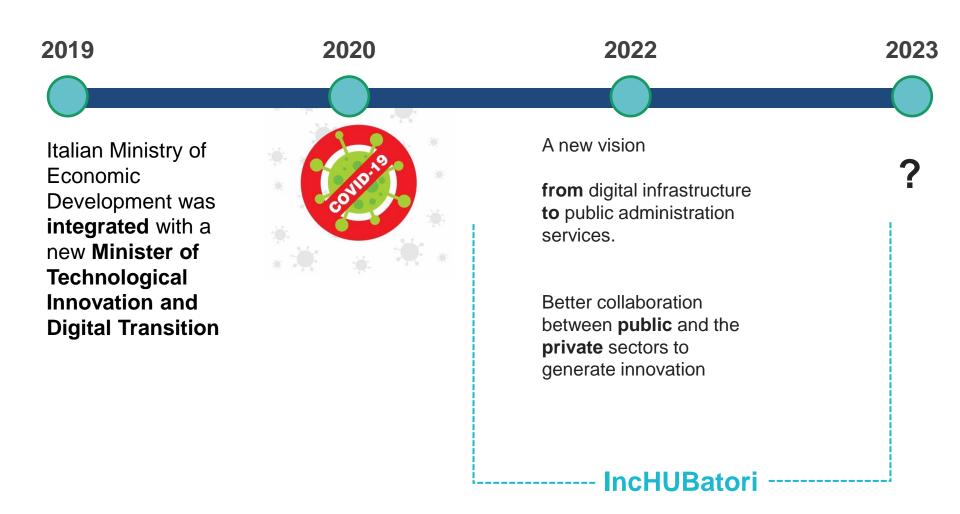


Digitalisation in 2023





What's the new in the timeline



DigiBEST Interreg Europe

Baseline

In **2019**, National innovation strategy was a starting point for the digitalization of the company, the innovation of the conutry ande the sustainable development of the company.

The most important barriers in Basilicata starting this process were:

- Low digital maturity, lack of knowledge about digital opportunities and their advantages and limited capacity to adapt to technology and know-how that is rapidly developing.
- Limitated access to the internet in regional territories (digital divide).
- "School **migration**" University migration students.
- Failing potential for innovation of SMEs.
- Difficulties in accessing Italian and foreign markets due to the scarce regional competence for internationalization and low skills in R&D.
- Complex Bureocracy of the Public Administration.

The problem is **Digitalisation** not only **Digitalization**.

The position of Basilicata is unsatisfactory in term of innovation.

It appears to be improving,



A new model for small lander and customize SMES

INCHBATORI

sapere . fare . innovare

DigiBEST Interreg Europe

What's is

The project aims to define an intervention model enhancing the competitiveness of micro, small, and medium-sized enterprises in Basilicata through actions aimed at facilitating the transformation of the region's production processes.

In particular, the activities carried out by the project promoting:

- the **dissemination** of digital culture and digitisation processes in businesses in Basilicata,
- **creation** of an innovation ecosystem for collaboration between the research system, SMES, and the international connection of the local business system.
- New business models and new skills in the local workforces



Challenges & Goals



IMPROVING PARTECIPATION



BOOSTING BUSINESS AND DIGITAL CULTURE



CAPITALIZE PROJECT RESULTS



PROMOTE SCALABILITY



Actors and Activities

This intervention model takes on the dimension of a "pilot project" tested on 30 local companies, following a mindset of scalability for all the local development system



SviluppoBasilicata







After an initial analysis step, the project has been implemented through openlab, workshops and tools for sharing & listening, supporting companies and the main local stakeholders in the main thematic areas of intervention of the regional smart specialization strategy.



Stakeholder engagement

INSTITUTIONAL STAKEHOLDERS Potenza Vulture Alto Bradano Extra-Basilicata Alto Basento MateraMarmo Platano Melandro Medio Basento Val d'Agri **CLUSTER** Metapontino e Collina Materana **AEROSPACE** Lagonegrese-Pollino **AUTOMOTIVE BIOECONOMY ENERGY CULTURE AND CREATIVITY ECONOMIC AND SOCIAL STAKEHOLDERS TURISM**



Experiences and Results

KNOWLEDGE AND CONTAMINATION

Business Transformation, Innovation, Internationalization & Startups

COMMUNITY

Ecosystems & Open Innovation Technologies & Startups

TOOLS

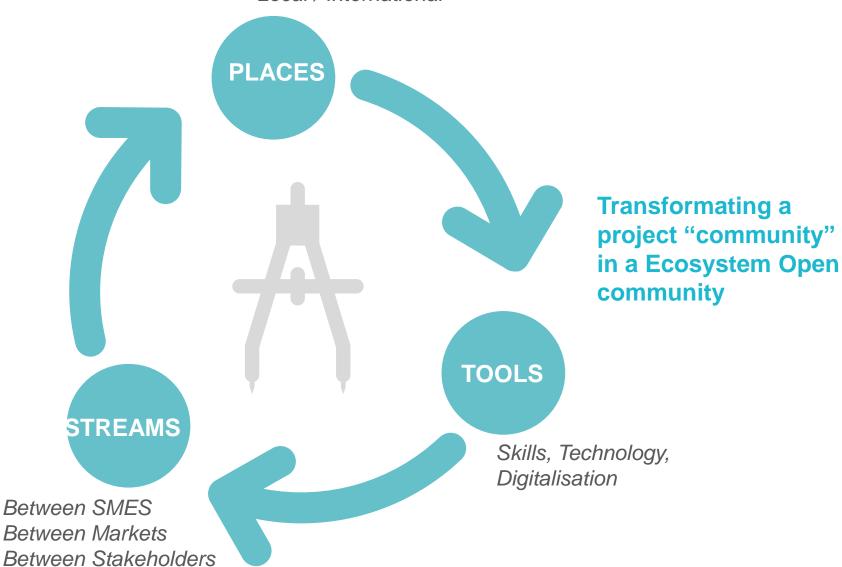
Canva Tools
E-Ready e Comunication Check Up
Soft skills e lateral thinking
Open Innovation Models





Vision







To finalize the Action Plan

ACTIVITIES:

- Regional study
- Survey
- Good pratices analysis
- Roadmap
- Study visits: most of them only on-line
- Peer review

From Peer review the experts noticed that:

- the lack of digital skills and the insufficient digital literacy among small business owners have usually led to low adoption of digital technologies and processes;
- insufficient collaboration between businesses could also be an obstacle to innovation (commercial synergies in sectors where firms have few skills could help improve their performance on the market);
- new businesses, especially if based on technology and/or knowledge (e.g university spin-offs),
 can positively "contaminate" the regional innovation system.
- a large number of enterprises (especially micro-enterprises) may find difficult to identify the external digital support. So a regional initiative could be launched to help companies, in particulare SMEs in their digital innovation processes.



To finalize the Action Plan

Good practices

Another inspiration received by the project for the action plan drafting came from the study of a DigiBEST Good Practice: **The Trøndelag Industry 4.0** project envisaged by Trøndelag County Council, **together with the County Gardens and Business Incubators** (Næringshager og Inkubatorer), aims at offering digital skills development courses for companies through a series of workshops, to increase the digital maturity of small businesses.





DigiBEST has really represented a very valid project to identify actions to support/improve the innovation and digitization of small businesses.

Video

Thank you!







Project smedia