



Latvijas Investīciju un attīstības aģentūra

Anastasija Ludženiece Digital Transformation Expert

National Platform for Business Development

Business. gov.lv

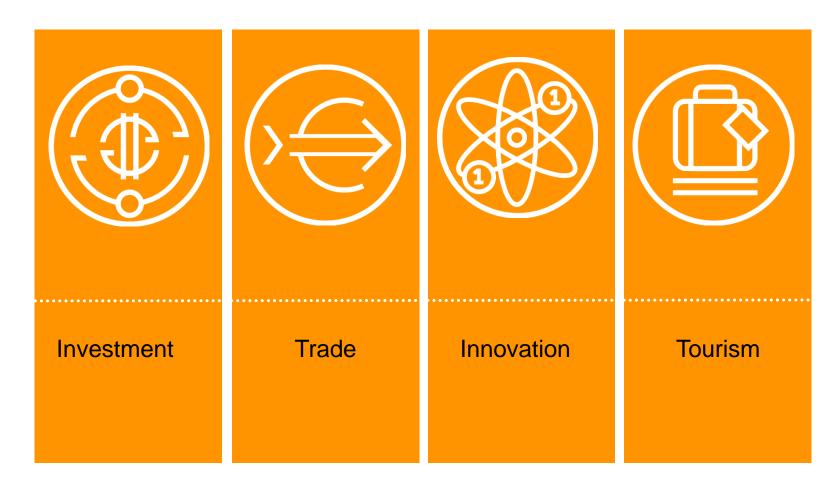
VALSTS PLATFORMA BIZNESA ATTĪSTĪBAI



Investment and Development Agency of Latvia, LIAA



Latvijas Investīciju un attīstības aģentūra





Investment and Development Agency of Latvia, LIAA



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IDEA DEVELOPMENT (4)

The Idea Cup
Business Incubators
Accelerators
Events and support
of municipalities



BUSINESS AND INNOVATIONS (24)

Startup benefits
Innovation vouchers
Cluster programmes
Financing programmes
Norwegian grants
Employee training



EXPORT DEVELOPMENT (7)

Export promotion
 activities
Cluster programmes
 Export credit
 guarantees
LIAA network support



SPECIAL ECONOMIC ZONES (5)

80% CIT and RE tax rebates in five special economic zones in Latvia



ADMINISTRATIVE FAST-TRACK

Twice faster procedures for high priority FDI projects



LIAA in DigiBEST Actions



Complementing a one-stop platform towards SMEs digital transformation



Knowledge bank





A1. What is BGLV about?



One-stop platform to promote business development in Latvia



BGLV is a business platform

Target audience:

1. Business:

Latvian and foreign companies and entrepreneurs Startups Investors

2. Business related:

research organizations state institutions

Services and Information for Business:

1. LIAA services

- Funding
- Networking, exhibitions, seminars
- Expertise: export, investments, business incubators

2. Information

- Industries
- International markets, niches
- Collaboration opportunities
- Funding
- Networking

Some history

- 1. Platform and mobile app
- 2. Launched in 2021
- 3.ERAF project:
 - 20 months
 - Budget 500 kEUR, development 270 kEUR
- 4. Digital services:
 - 50+ LIAA services
 - Latvian and English
- 5. Challenges and achievements:
 - 1. Providing proactive and personalized information
 - 2. Fully digital services
 - 3. Driving customers' activity with UX
 - 4. Increasing the value of state services in client's perception







The Factsheet

1. The visitors:

 10 000 per month VS 180 000 companies registered in Latvia

2. Devices used:

- Desktop 73%
- Mobile devices 27%

3. Visiting from:

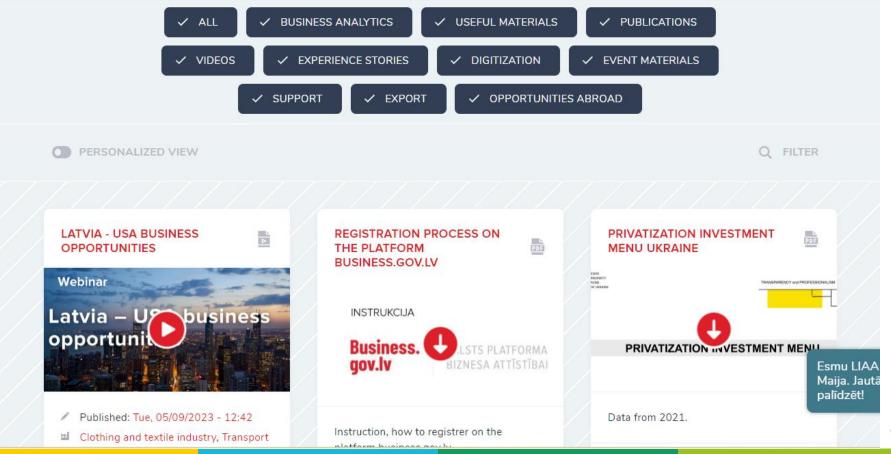
- Direct 48%
- Refferal 23%
- Organic Search 20%
- Social Media 9%



A2: Knowledge bank

☐ FIELDS OF SUPPORT E-SERVICES OFFERS EVENTS MATERIALS III SEARCH...

Useful materials





DigiBest Survey

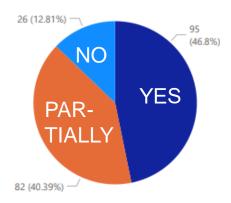
December 2022 – April 2023 200+ respondents, Business.gov.lv users, mostly SME

Results

Do you use BGLV regularly?

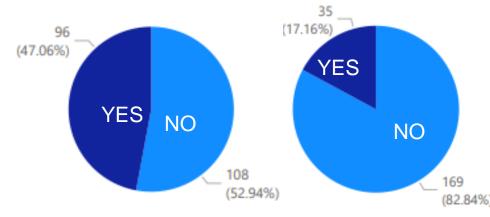
58 (28.43%) NO YES 146 (71.57%)

Is BGLV content useful to your industry companies?



What do you use **BGLV** for? To apply for services

To receive personalized information





Business.gov.lv V2 Goals

1.

A single gateway for entrepreneurs for cooperation with the state

2.

Doing business in Latvia fully digitally

3.

Direct promotion of business development and export capacity



Vision 2030

- 1. BGLV complies with EU requirements:
 - Unified Digital Gateway PSC
 - Single point of contact for products PCP
 - Latvian Construction contact point PCPC
- 2. All services for business are available digitally at BGLV (not latvija.lv):
 - 50+ institutions
 - Service applications, statuses, intermediate results, results, communication – digitally 100%
- 3. Businesses create personalized life situations
- 4. Proactive service offerings for business



Cooperation with state institutions

Input data providors:

- 1. Register of Entreprises
- 2. State Revenue Service
- National Land Register (Zemesgrāmata)
- 4. State Social Insurance Agency
- 5. Riga municipality

Service organizations:

Input data providers Funding agencies:

- Altum
- CFLA
- LAD
- Municipalities?



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THANK YOU!

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Thank you!





